



SYSPRO™

Product Brochure



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Proven Reliability... Best Customer Values

Every day thousands of people on six continents switch on their computers and rely on SYSPRO to help them complete their work.

SYSPRO is a software development company and the largest independent, international vendor of enterprise business solutions.

The SYSPRO product includes a wide range of enterprise-class, feature-rich, business solutions that use a building block approach to form a tightly-integrated, front- and back-office business management system.

Well suited to a broad range of business types, SYSPRO is flexible and feature-rich to support unique industry-specific requirements and regulatory environments. Starting as a packaged solution that is easy-to-buy, easy-to-deploy and easy-to-use, SYSPRO's flexibility enables tailoring to a level only expected from custom-written software development.

SYSPRO scales effortlessly from supporting less than a dozen users to many hundreds in a multiple-company system. Designed in contemporary, three-tiered architecture, the system is built around SYSPRO's core business logic using state-of-the-art technologies from world-leading technology partners.

SYSPRO remains synonymous with quality, providing customers with modern technology, deep functionality, superior flexibility, high performance and a path to the extended enterprise. When customers buy SYSPRO software, they are buying long-term relationships that encompass ongoing creative and strategic collaboration.

Software is about people... the most precious resource

Your people, in different functions and at different organizational levels, will deliver credible real-time results through the use of simple, easy-to-use screens. They will be trained, easily and quickly, as part of an interactively managed implementation process, to an initial level of competence.

Support network

You will find our people to be focused, responsive, reliable and truly dedicated. SYSPRO offices around the globe cater for the individual needs of geographically-defined regions. Our software is offered through networks of locally-based, highly qualified, resourceful and expert business partners, as well as through specially tailored and collaborative teams, when dealing with larger entities.

Product development

Enhancements to the SYSPRO product are determined by a worldwide design committee which concentrates on current users' needs as well as identifying world trends to anticipate users' aspirations. It is acknowledged that there must be an 'openness' for added operational solutions to successfully compete in today's highly competitive environment.

Affordable

The modular nature of SYSPRO's multi-platform software provides scalability and flexibility and allows an enterprise to select only those functions needed to increase operational control and efficiency.

In adopting the SYSPRO approach, you can look forward to a highly affordable solution in Total Cost of Ownership (TCO) terms, which will quickly deliver improving productivities and the sort of efficiencies that new economy markets demand.

Project managed implementations

A structured approach has been developed to help reduce the time and cost of implementing SYSPRO. This proven methodology encourages responsibility and accountability, and promotes action to help management keep budgets and timescales on track. Procedures can be documented to assist in implementation and future maintenance, as well as providing the standards to assist with training new employees.

SYSPRO is:

- An established cornerstone of excellence, quality, functionality and customer satisfaction
- A company that listens and responds – a true long-term, dependable supplier of software and services
- A company on which customers can rely
- Passionate about *Simplifying Your Success*

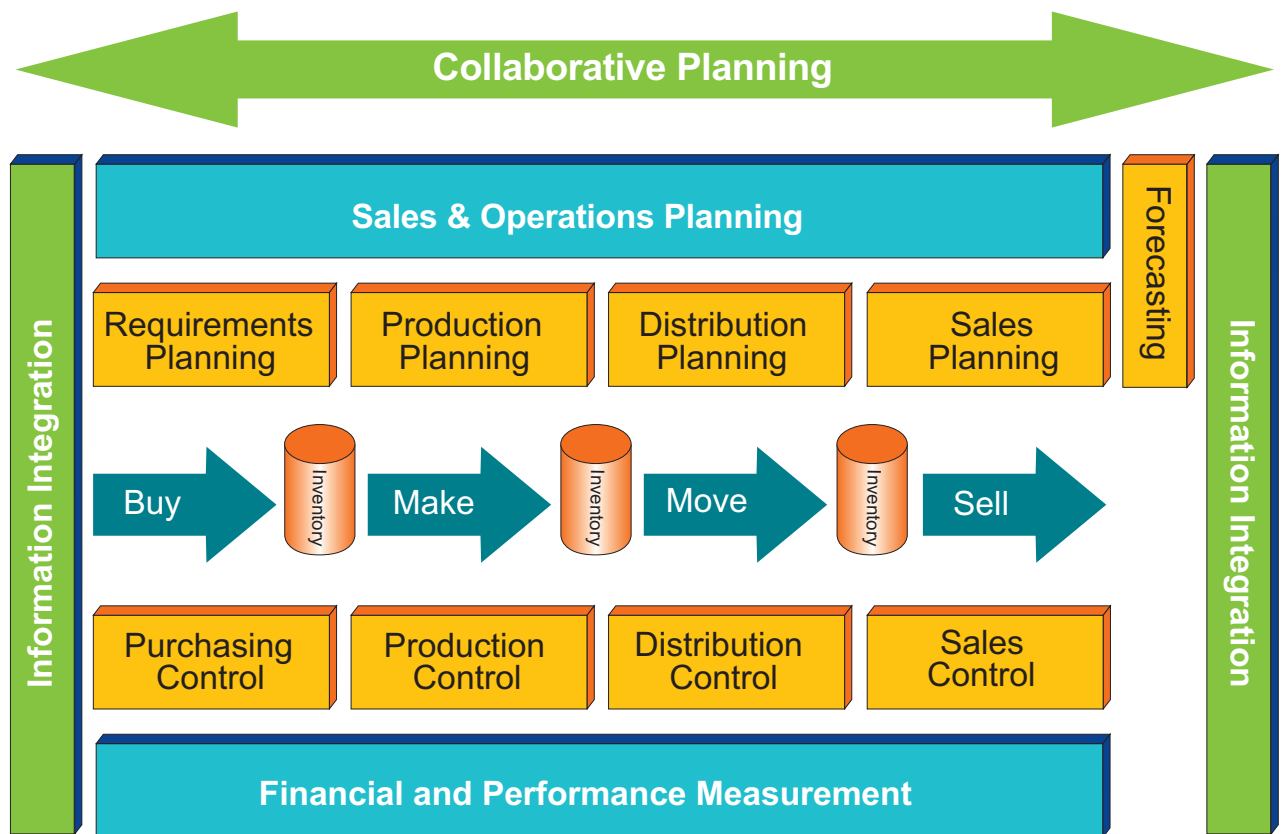
We are in business for the long haul, just like you!

Control of the Enterprise

Strategic Advantage

Accelerating technology and a changing global economy are making it necessary for businesses to plan and perform strategically in order to remain competitive and profitable. Maintaining or expanding market share is becoming increasingly dependent on better customer service and satisfaction through faster order turnaround, product differentiation and quality enhancement. To meet these goals, companies are being forced to expand their focus beyond their enterprises and gain greater insight into their customers and supply chains.

SYSPRO's enterprise software helps manufacturers and distributors gain a 360-degree, real-time view of operations. Additionally, the software promotes cost savings, faster inventory turns and reduced lead times, while helping to maximize profits and enhance the customer experience.



Information Integration

SYSPRO e.net solutions, including the Document Flow Manager and EDI (Electronic Data Interchange), facilitates transaction and communication between disparate systems.

It provides customers with access to information, order visibility, online self-services and greater

communications - all integral to the critical concept of value-added fulfillment. At the same time, it enables SYSPRO software users to take advantage of Internet transmission of purchase orders, production schedules and electronic procurement using supplier catalogs.

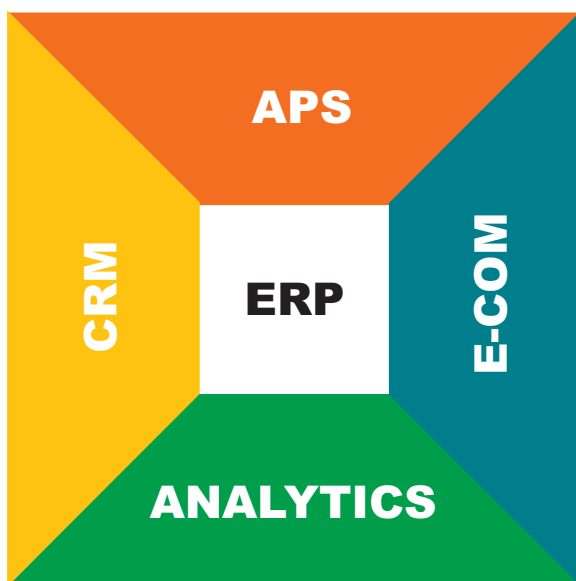
Inventory Visibility and Optimization

With visibility of inventory across single or multiple locations, planners have the ability to reschedule, sales people can determine product availability, customers can see their own inventory levels and buyers can negotiate purchases. The success of Inventory Management is dependent on optimized inventory levels.

Before inventory levels can be optimized, it is essential to have sales forecasts that are as accurate and reliable as possible.

The Forecasting module provides a simple easy-to-use Sales Demand forecast management tool. Based on the available history and predefined algorithms, it suggests future stock replenishment, with the option of removing 'outliers' (unusual historic variations in demand), and enables manual adjustment to the history. Manual adjustments might be needed to exclude certain demand, apply market intelligence or correct for unusual demand. A comprehensive Pareto (A,B,C) analyzer is built in together with a degree of forecast approval workflow. In addition a set of reports, in both tabular and graphical format, allow for easy reference and to delve into the forecast detail.

The Extended Enterprise



Multi-site Inventory Management

SYSPRO's Goods in Transit system provides visibility of all goods which are currently in transit. It facilitates transfers between warehouses by issuing a Supply Chain Transfer, a type of sales order which enables internal transfers to be reviewed and receipted in the same manner as external purchase orders. When the stock in one warehouse is inadequate to satisfy demand, it suggests inter-warehouse supply chain transfers as an alternative to new purchases. Visibility is maintained since the entire transaction is tracked from start to completion. The result is a transparent, audited, documented procedural approach to goods in transit, historically a gray area in many ERP solutions.

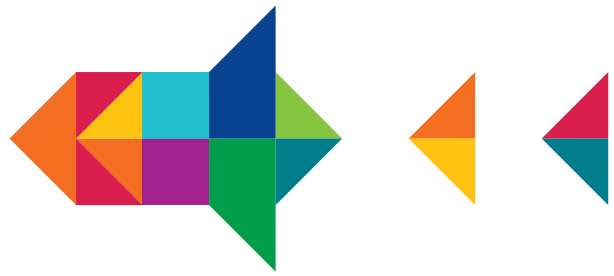
Tracking Costs of Imported Goods

With a high level of manufacturing moving off-shore, correct valuation of imported goods is essential. SYSPRO's Landed Cost Tracking provides visibility of imported goods while facilitating the control of all associated costs, resulting in accurate landed costs.

Protecting your data

The entire SYSPRO system is protected through different operator security levels and encrypted passwords. Operator access to Modules and programs is restricted through the Group they belong to. Advanced security options limit operator access to posting transaction to and querying selected Warehouses, AP and AR Branches, Bank codes, Job Classifications. Within programs where there are a number of activities operators can be restricted to only selected activities and selected fields.

Electronic Signatures enable you to secure transactions by authenticating the operator who is performing the transaction. Within SYSPRO, you can additionally configure the system to maintain a transaction log for auditing purposes as well as activate triggers for integration to third-party systems or notification via email. Electronic Signatures can be configured at system, company, group, or operator level.



Customer Relationship Management

SYSPRO CRM is a comprehensive software solution that puts the customer at the epicenter of the business. By empowering companies to collect, analyze and utilize data to enhance customer relationships, the system becomes the foundation of a customer-based strategy to increase revenues and profitability and maximize ROI.

SYSPRO CRM provides a 360-degree view of each customer relationship. The system incorporates key areas that include contact management, marketing, sales, fulfillment and service.

SYSPRO Contact Management allows you to define and manage a much richer set of information about the people and appropriate contacts that you do business with. This applies to customers, suppliers and any other business relationships such as potential customers (prospects), consultants and competitors. In addition you can record activities performed against the contacts.

Configuring/Make-to-Order

The SYSPRO Product Configurator enables manufacturers to differentiate their product offerings through the ready customization of product to meet specific customer specifications. Pre-defined user configurations are set up to control the configuration process and eliminate invalid product options. Through a wizard, operators can easily configure to customer requirements and automatically create the relevant jobs, sales orders and bills of material. Multiple configuration options can be easily offered to customers in a controlled, cost-effective and user-friendly manner, in order to maximize customer service and operational efficiency.

Production Planning and Scheduling

The SYSPRO Planning & Scheduling system is a low-cost, dedicated supply chain solution that gives the factory manager comprehensive, flexible and real-time control in a dynamic

manufacturing environment. It enables a company to maximize resources and increase available manufacturing capacity, without incurring additional investments in machines or manpower. A 'live picture' of the shop floor helps to effectively determine actual lead times, instantly answer 'what if' questions and feed an order into the production schedule in seconds. Work orders are automatically and accurately scheduled and sequenced to provide optimum throughput in each defined cell. Rush orders are easily accommodated, bottlenecks can be identified and workloads are balanced against the capacities of each work center within each cell. Best of all, customer satisfaction is enhanced by providing and meeting accurate delivery schedules.

Features such as Material and Distribution Requirements Planning, Master Production Scheduling, Requisitioning and Blanket Purchase Orders facilitate accurate ordering and optimum inventory levels for manufacturing and sales.

Supply Chain Management

SYSPRO enterprise software creates the foundation for more successful supply chain management, optimizing insight into the enterprise to reduce operational and supply chain costs, to enhance decision-making and to respond more quickly to customers and the economic climate. SYSPRO solutions enable growing companies to maximize the planning and management of business processes to better position themselves in their respective markets, ensure customer fulfillment and, ultimately, improve bottom-line results.

SYSPRO provides superior financial management and cost savings, facilitates greater efficiency, ensures tighter inventory controls, enables last-second production schedule adjustments, optimizes single and multi-site operations, enables accurate forecasting, gives ongoing control over the supply chain and speeds order turnaround and deliveries, thereby enhancing customer satisfaction.

Customization

SYSPRO's philosophy has always been to develop a software product that is capable of being tailored to suit customer requirements, and that generally this should be achievable in the hands of the end-user. To that end, SYSPRO provides a number of facilities and features that enable the system to be configured according to users' requirements.

These facilities include:

- Setup options that allow every module in the system to be configured as required
- Security rules that allow you to protect your business processes (and your data)
- Tailorable menu systems that allow users to create their own work spaces
- Tailorable queries and list views that allow information to be organized and rearranged in a way that is meaningful
- Event-driven Triggers and Events that allow applications to be launched at pre-determined exit points from within SYSPRO
- e.net solutions - a component architecture designed to allow SYSPRO functionality to be accessed and utilized by other applications and technologies such as Microsoft .NET and which provides a way to create customized versions of SYSPRO functionality.

Our customers and prospects are increasingly expecting a greater level of customization capability within the core product itself. They want control over the look and feel of the user interface. They also want to be able to incorporate their own data and their own special ways of processing that data in SYSPRO.

Full customization of query and processing screens allows the look and behavior of SYSPRO's User Interface to be changed. Users can:

- Find the information they need quickly and easily by improving the screen layout
- View data quickly using customizable pin-up windows
- Increase user productivity, data entry efficiency and reduce data entry errors by rearranging field positions and field sequence

- Easily navigate to other SYSPRO programs through customizable hyperlinks
- Control access to information through operator, group and company level customization settings
- Capture additional data by adding their own fields
- Introduce validation rules, look up tables or even programs through field and form level macros
- Provide reference and useful instruction through tool tips
- Centrally manage and deploy customization changes
- You can change the behaviour of a form using scripting technology. Any fields added to a form are automatically available for use by the VBScript editor and their characteristics can be modified using VBScript

Customization is driven by the following principles:

- Changes made to customize the SYSPRO product should be version independent
- Customizing the SYSPRO product should be generally capable of being implemented by end users and without the need for high-end technical people
- Customization changes should be easily deployed across the enterprise
- The SYSPRO UI should be generally more flexible and adaptable

Customization provides even greater opportunities to leverage users' investment in SYSPRO, extend its current features to new possibilities and provide greater efficiencies in how users interact with the system in their day-to-day responsibilities.



Enterprise Reporting

From the SYSPRO Analytics business decision tool to standard and customized reports (Report Writer) to boardroom quality reporting, SYSPRO has all the building blocks required to produce simple to sophisticated Enterprise Reporting.

SYSPRO Analytics

SYSPRO Analytics is a fully imbedded decision support tool without the complexities of a traditional Business Intelligence system. It closes the widening gap between the volume of data and the organization's ability to use it effectively. SYSPRO Analytics:

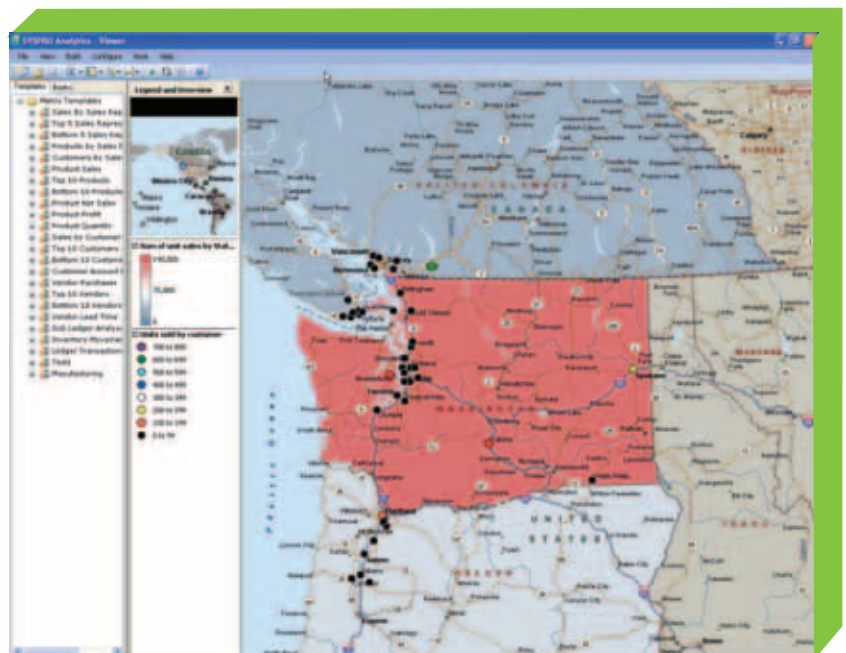
- Collects and transforms relevant information into knowledge
- Provides the insight needed to monitor, measure and analyze their information
- Enables quick and informed decisions on the state of their business
- Reduces training requirements with an easy-to-use interface
- Is implemented with minimum disruption and risk, within a reasonable time and with quick returns
- Eliminates the need to understand the source of the information through the use of KPIs
- Intuitively builds the required processes and information storage through analysis objects and metric templates contained in the KPIs
- Is scalable and customizable to meet specific requirements

Reasons for SYSPRO Analytics

- Businesses need to be able to identify trends and make informed decisions on accurate, comprehensive information
- SYSPRO holds vital data that requires analysis
- Key information is scattered and requires manual reformatting to be easy to use and understandable
- Information needs to be delivered in an effective, efficient way, allowing interaction and exploration

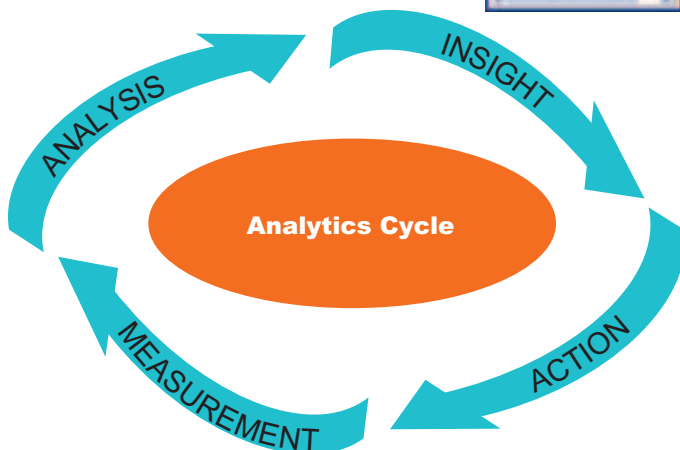
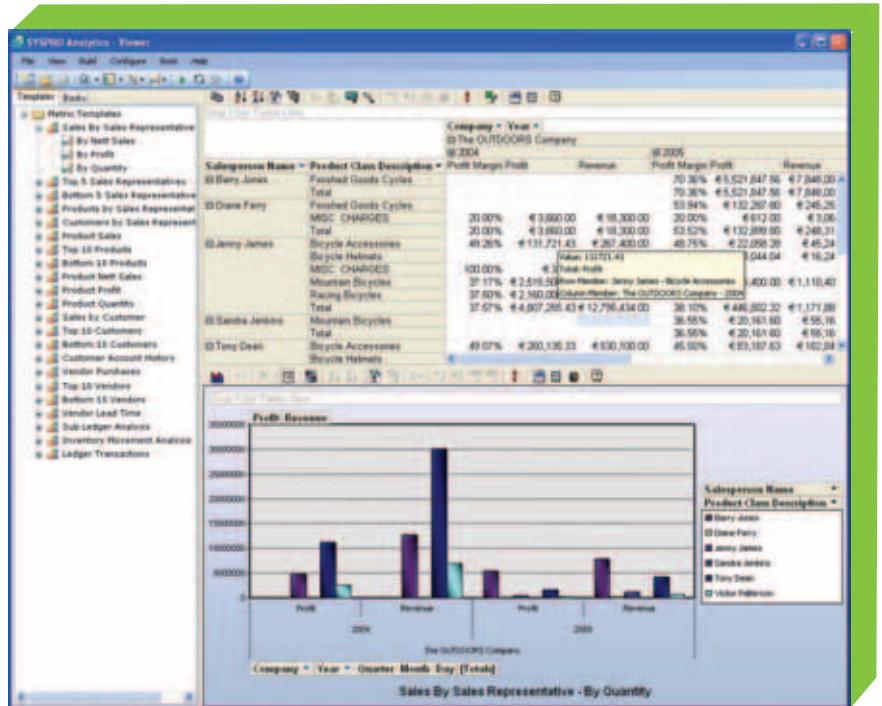
SYSPRO Analytics is typically used by:

- Operations management to analyze the performance of operational processes and monitor compliance
- Sales and marketing to investigate customer activity and inventory demand, to uncover trends or patterns, and to manage sales performance
- Customer service to track and analyze product issues and reliability
- Procurement to analyze orders, supplier deliveries and charges and shipment trends and performance



How does SYSPRO Analytics work?

- Collect and build the views you need:
 - Select from a list of pre-defined Key Performance Indicators (KPIs)
 - Consolidated multiple SYSPRO companies and/or third-party data sources into one data store
 - Generate automated Extract, Transform and Load (ETL) processes
- Analyze what you like, in the way you like it
 - On-line Analytical Processing (OLAP) is the Analysis foundation
 - 'Unlimited' pre-defined dimensions
 - Over 50 chart types
 - Pivot tables allow quick and easy interaction and exploration of information
 - Export selected views to MS Excel
- Measure what you want:
 - Key Performance Indicators
 - Numerous pre-defined metrics or create custom calculated formulas
 - Timelines and history
 - Trends
- Make decisions:
 - Without wasting reams of paper
 - Without waiting for reports
 - Without using expensive third-party Business Intelligence products
 - Based on fact - SYSPRO data
- Data can be extended for use by other analytical applications



Research has shown that the top three business benefits of deploying a BI solution are:

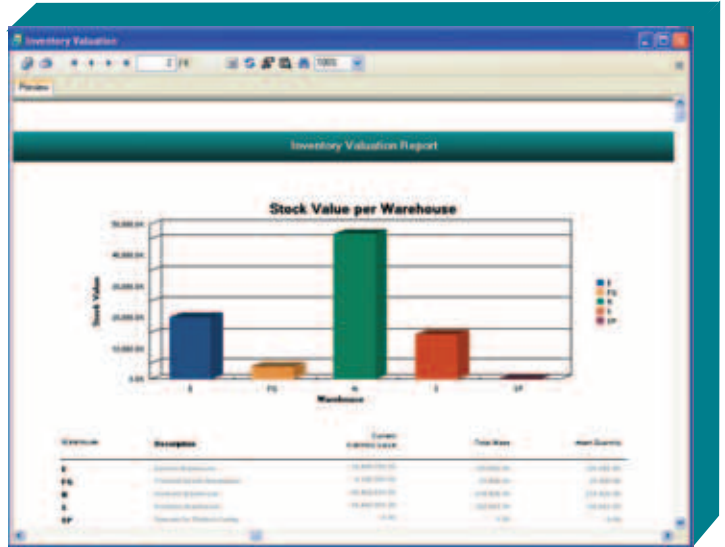
1. Quicker decision-making process
2. Improved customer service
3. A positive impact on the bottom line

SYSPRO Reporting Services

SYSPRO Reporting Services is the next-generation reporting system planned to replace all standard reports within the SYSPRO ERP business solution.

Features of SYSPRO Reporting Services include:

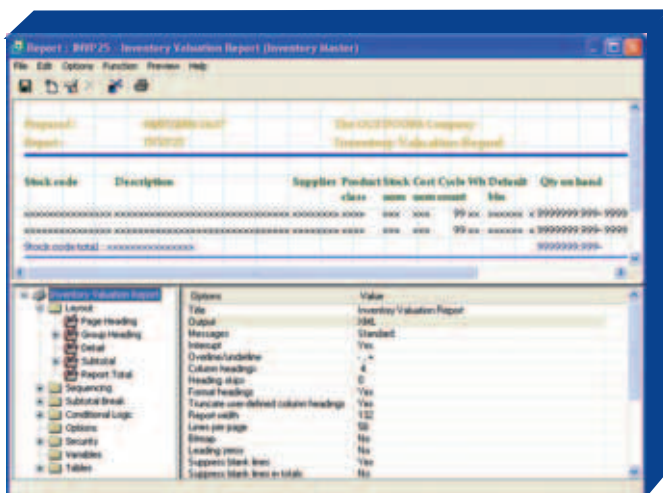
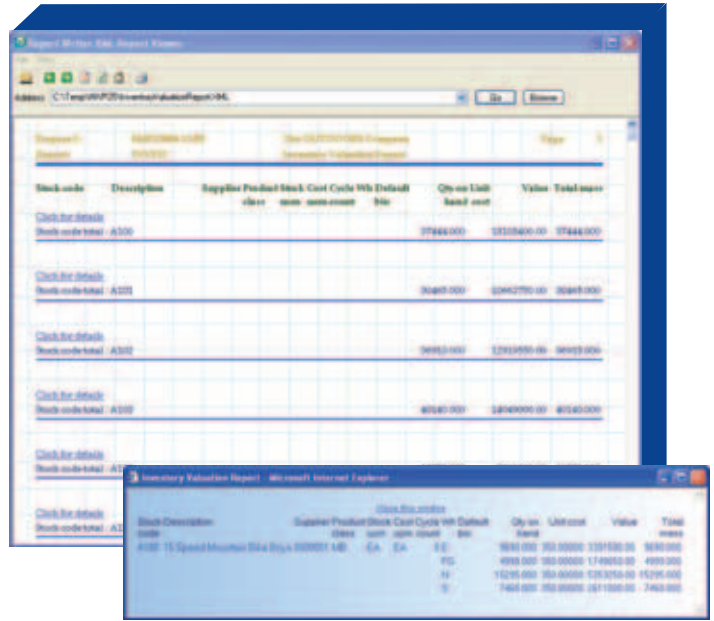
- Configure forms for report options and preferences
- Customize report fields, layout and themes
- Sharing reports between users and companies
- Protect access to information
- Publish multi-format documents
- Alternative to Word printing
- Report archiving facility reduces consumption of office stationery
- Protect reports from changes in technology upgrades
- Preview report content and layout
- Run multiple reports simultaneously, in the background
- Dynamically filter report contents
- Schedule reports
- Automated report completion notifications
- Live report pages with interactive hyperlink features
- Retrieve of report history and archive access with speed
- Automatically translate report headings into specific languages



SYSPRO Report Writer

The Report Writer module enables you to produce ad hoc reports in the format that the user requires. The output can be sent to a printer, a screen preview, a web browser, an ASCII or an XML file. The easy menu-driven design provides instant access to all system data without requiring programming skills.

- User-defined tables allow for reporting on data from third-party sources
- Data can be exported to third-party software (spreadsheets, word processors, databases, etc.)
- Simple-to-use integrated SYSPRO Report Writer
- Report Wizard for near-instant click-and-go reporting
- Built-in data dictionary for access to standard SYSPRO SQL or C-ISAM data
- SQL data handler optimized for Microsoft SQL Server
- ISAM data handler optimized for C-ISAM on Windows and UNIX
- Drag-and-drop report editing
- Simple Top X reporting
- Up to 10 levels of sorting
- Output reports in XML format and optionally transform for browser viewing
- Print summary report with option to drill down to detail
- Up to 5 levels of subtotals
- Up to 100 user variables
- Facility to copy user variable within a report and between reports
- Multiple pre-defined system variables
- Bitmap background for watermarks or forms printing
- Run-time prompting and facility to call SYSPRO browse programs from prompt
- Security on report maintenance and/or printing for up to 20 operators and/or groups
- Data update facility available with appropriate security

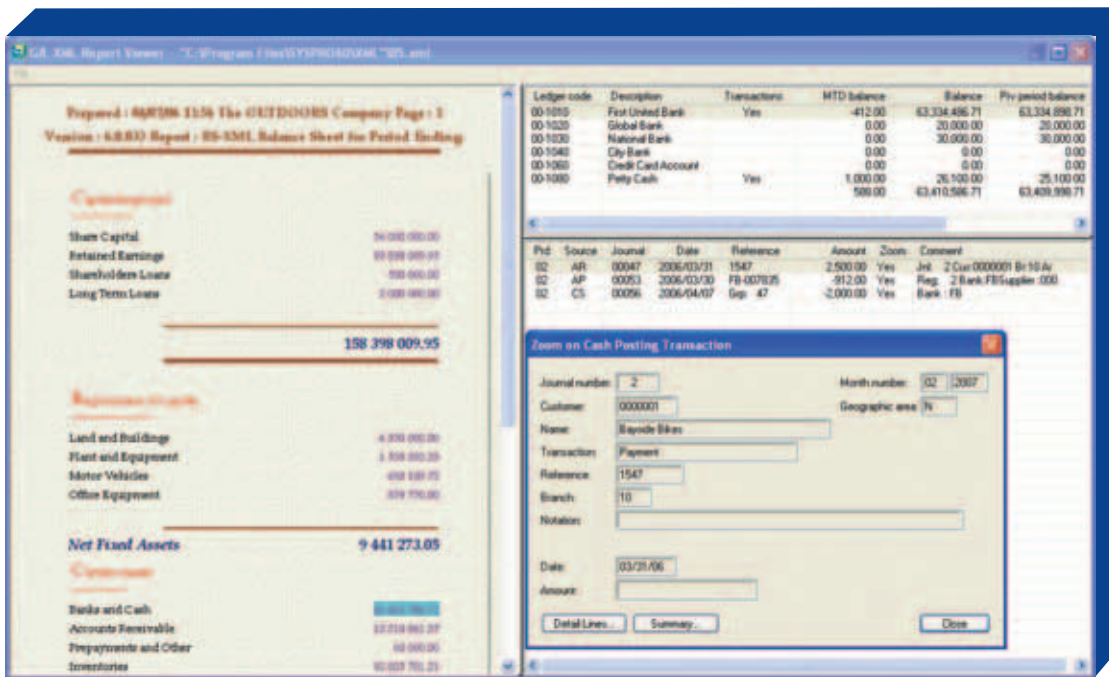


XML-enabled Financial Reporting

A highly flexible, built-in Financial Report Writer supports single entities as well as multi-divisional reporting and comparative analysis. Besides normal printable reports, General Ledger financial reports can also be published in XML using the XBRL (Extensible Business Reporting Language) standard. By associating stylesheets (XSLT) with the XML documents, they can then be conveniently viewed on the Internet or an intranet. The reports have hyperlinks to enable drill-down functionality into the General Ledger codes and source documents.

The output can optionally be viewed in the SYSPRO browser, thus enabling further drill down from transactions to the original source documents in the sub-ledger. In addition, in-line editing can be enabled, allowing the Financial Report to be edited from the report output screen and new journals posted from within the report directly into a multi-period General Ledger.

SYSPRO's membership and support of the XBRL initiative is indicative of the company's dedication to developing leading-edge financial software solutions that maximize control, meet exacting standards and provide expansive reporting flexibility.



Front office Solutions - Customer Relationship Management

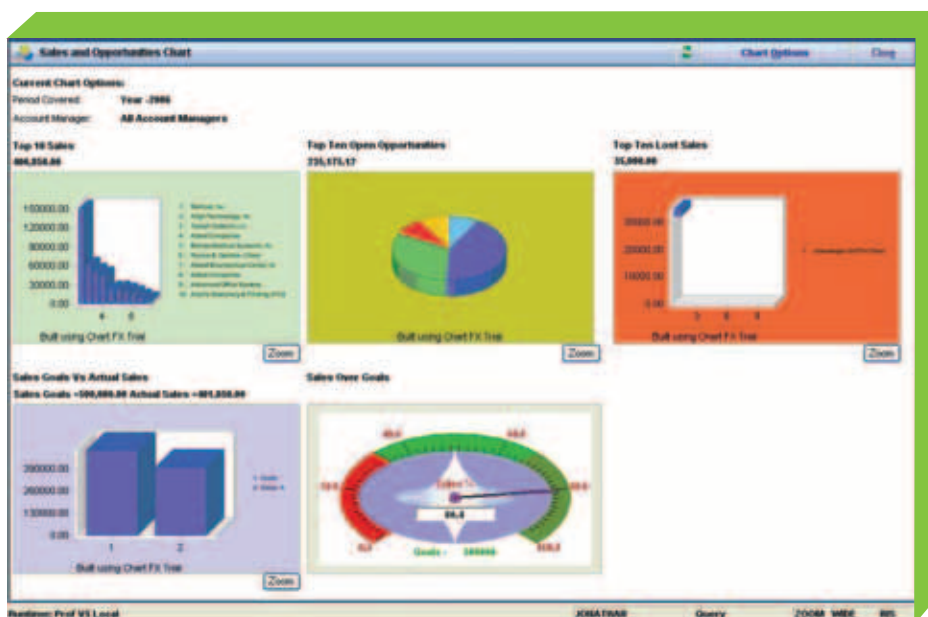
The SYSPRO comprehensive 'front-office' Customer Relationship Management (CRM) solution lets users track and manage all customer and supplier touch points. Customer correspondence, status, vendor relationships, marketing campaigns, service issues, product returns, warranty and repair histories, quote and sales order information are monitored and recorded.

SYSPRO sales force automation, marketing and service applications are contained within a single, comprehensive module that gives a complete view of all internal and external business relationships. SYSPRO CRM offers tight integration with the SYSPRO back-end modules.

SYSPRO CRM also offers powerful synchronization features to facilitate remote and off-line access via a laptop. These features enhance marketing, lead capture and field sales efforts, providing the opportunity to increase sales and profitability.

Sales Features

- Manages sale opportunities
- Creates and links opportunity records to specific accounts
- Per sale opportunity:
 - Adds unlimited user-defined fields/forms/folders
 - Maintains a complete history of activities with unlimited notes
 - Creates and links appointments, tasks and activities
- Executes graphical sales pipeline reports in real-time based on user-defined metrics
- Tracks key sale milestones
- Utilizes sales process management features
- Analyzes competitors, buying issues and project trends
- Stores a competitor knowledge base
- Produces sales expense and win/loss analysis
- Extensive reporting capabilities



Marketing Features

- Establishes campaign records for unlimited user-defined campaign types
- Per campaign:
 - Adds unlimited user-defined fields/forms/folders
 - Creates and links appointments, tasks and activities
 - Attaches unlimited documents of various types
 - Tracks estimated budgets and actual expenses
 - Links account responses and opportunities
 - Generates revenue forecast
 - Illustrates real-time profitability analysis

Service Features

- Establishes user-defined Service Level Agreements per account
- Affiliates and tracks user-defined warranty programs for inventoried items
- Logs and tracks service tickets for specific accounts related to serialized or lotted items
- Routes and escalates reported service tickets automatically based on user-defined rules
- Per Service ticket:
 - Creates and links appointments, tasks and activities
 - Adds unlimited user-defined fields/forms/folders
- Populates and utilizes the natural language knowledge base
- Performs extensive searches for problem resolution



SYSPRO e.net solutions

SYSPRO continues to pursue a long-term strategy of delivering cutting-edge enterprise software and unlocking value by providing the latest technology foundation to its customers. Customers can in turn extend beyond their enterprises by embracing these technologies and SYSPRO's open interface.

SYSPRO e.net solutions enables customers to:

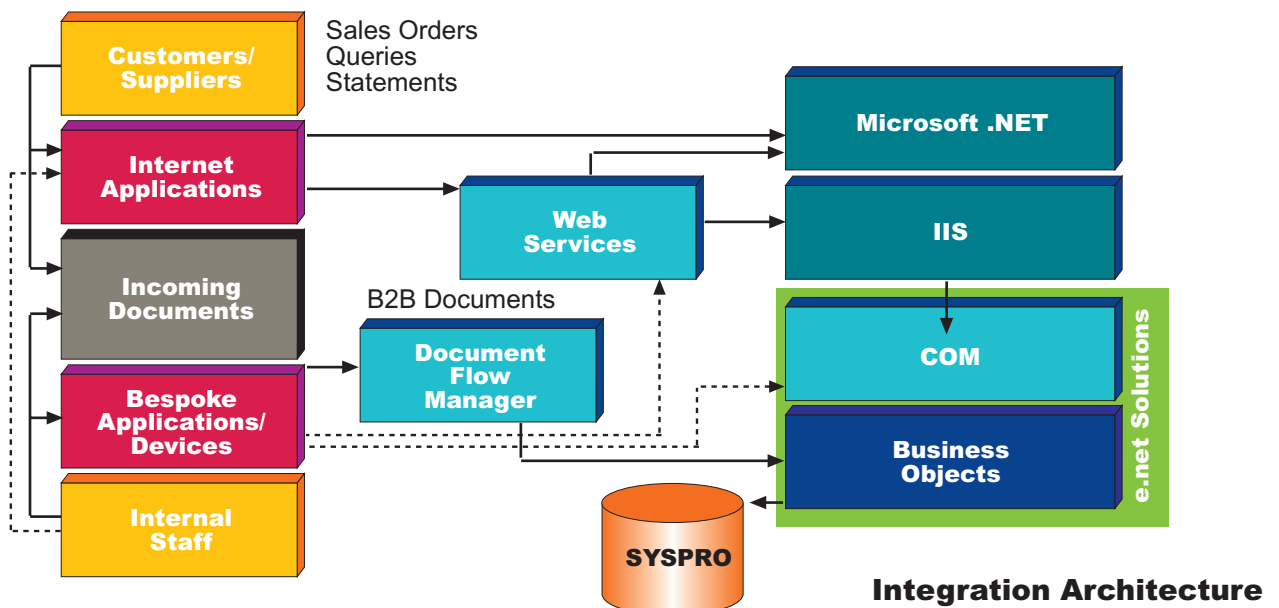
- Utilize SYSPRO as a development platform for creating custom business applications based on existing business logic
- Integrate SYSPRO with disparate business systems both internal and external to the organization

The value of SYSPRO e.net solutions

- A suite of web-based applications written in ASP.NET
- Powerful business logic component architecture for rapid application development
- COM or Web Service based Application Programming Interface
- An XML-based framework for standard data interchange format
- Document Flow Management for intelligent document routing with dynamic format transformation

Matching SYSPRO e.net solutions to your business

- Integrate SYSPRO and existing enterprise applications both internal and external to your business
- Support business application and process collaboration within your business eco system using Service Orientated Architectures (SOA)
- Implement the backbone architectures to support Demand Driven Supply Networks (DDSN)
- Provide information access and delivery using any Internet, cellular or wireless transport technology
- Leverage the power and flexibility of Internet and mobile technologies for competitive advantage and cost savings
- Utilize SYSPRO business logic as a platform for rapid development of generic or proprietary business applications
- Automate the flow of business processes between disparate enterprise applications and support systems



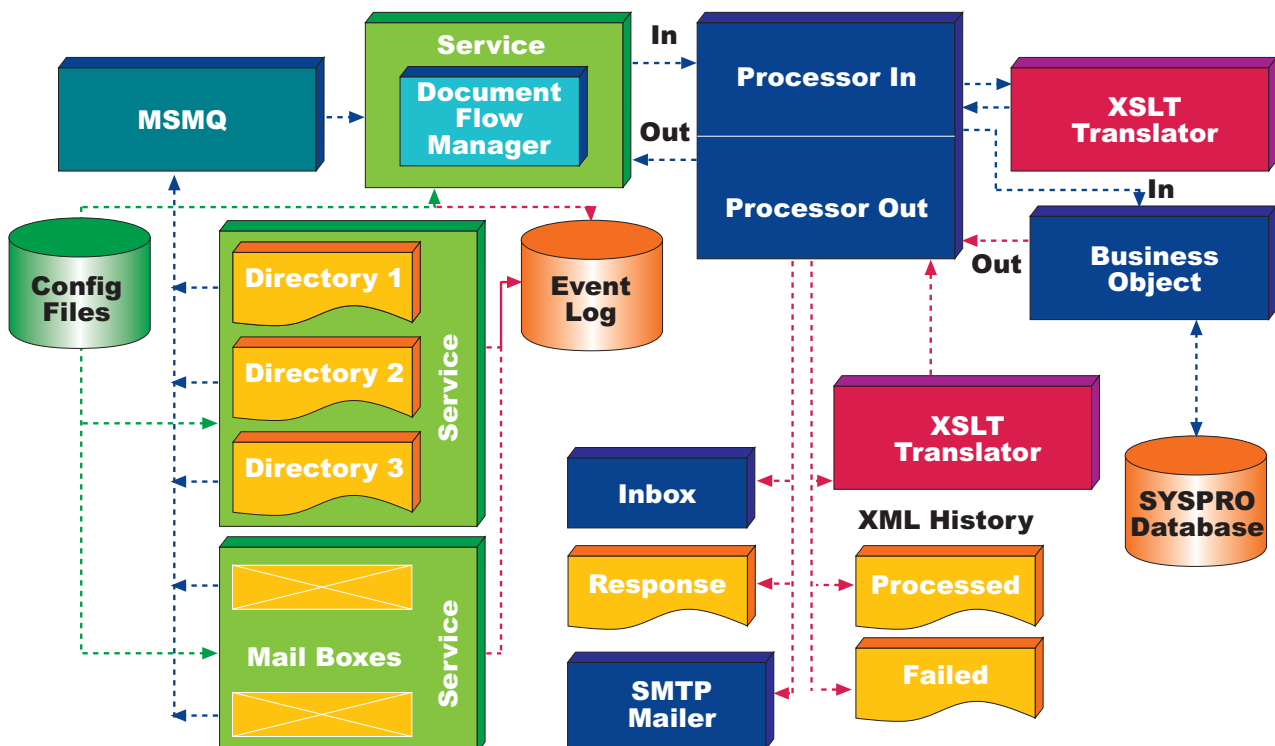
Document Flow Manager (DFM)

Business-to-business is about sharing data between trading partners. For example, a sales order arriving via e-mail into your back office system may prompt a request to purchase goods from your supplier. Thus, you have a sales order document coming in and a purchase order document going out.

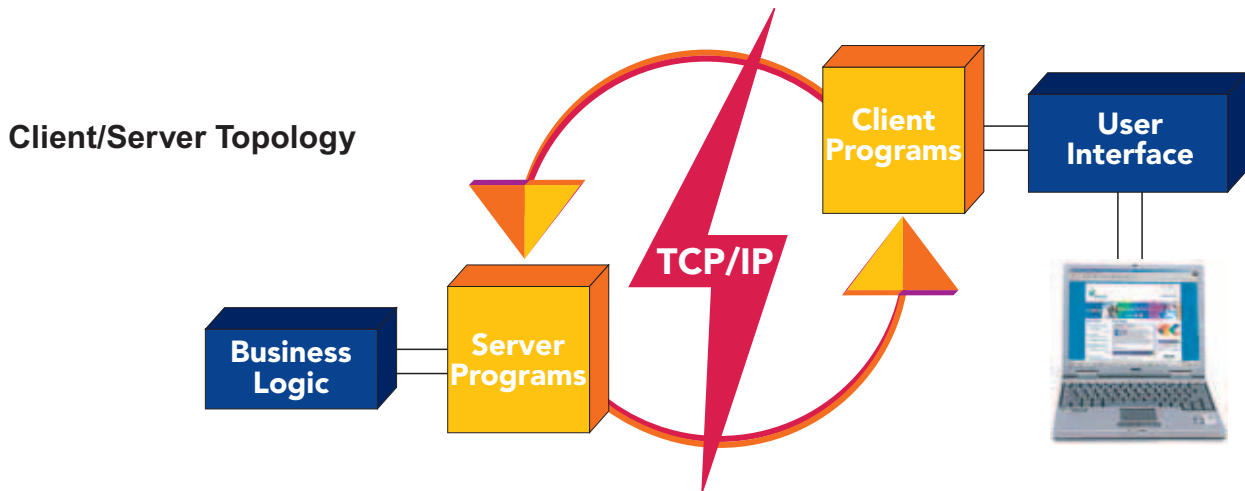
The Document Flow Manager allows SYSPRO customers to exchange documents (e.g. sales and purchase orders) more easily than ever before. It forms a key part of facilitating collaborative commerce. The Document Flow Manager automates the document flow by retrieving and instantly processing electronic documents as they arrive at a company.

It provides a powerful way of automating your business processes. Incoming documents (defined using XML data) can be tracked and posted directly into the SYSPRO ERP system. Documents can be transformed from one format into another using either the Document Flow Manager itself, or more sophisticated products such as BizTalk.

- Documents are automatically and instantly retrieved as they arrive
- Documents can be routed or processed
- The Document Flow Manager can interact with any of the available business objects. For example, you can set up an automated response via e-mail to a request for inventory information
- XML documents are copied to 'failed' or 'processed' folders
- XML documents can be translated using an XSLT translator
- Email notification can be sent to the originator of processed and/or failed documents
- The Document Flow Manager provides a global business-to-business and business-to-consumer hub
- The Document Flow Manager can interact with Microsoft's BizTalk server



Architecture and Technologies



Client/Server Architecture

SYSPRO is committed to the latest client/server technology in Windows and UNIX environments. This architecture delivers computing power to each user in the most efficient and effective way possible by vastly reducing network traffic. SYSPRO's client/server topology supports a thin client or fat client set-up in a two- or three-tier architecture where the interface, the application logic and the database can be installed on separate machines. Clients may take advantage of the terminal services offered by Terminal Server and Citrix Metaframe. System upgrades are easily implemented since the software need only be loaded on the server, which automatically sends the required components to the client. Client/server technology is an ideal solution for both local and remote clients.

Multi-platform and Operating Systems

The outstanding flexibility of SYSPRO software permits the use of a Windows (Microsoft SQL Server) or UNIX server and Windows client. SYSPRO is optimized for use in a variety of operating environments, including Microsoft® Windows, Microsoft SQL Server, UNIX and Linux. Therefore, it is often easily implemented on existing equipment, without major outlays for new hardware and/or operating systems – a major benefit for cost savings and future growth. Providing customer choices is the true delivery of SYSPRO power.

Leveraging Key Technologies

SYSPRO's ongoing product development is focussed on establishing and maintaining strategic business partnerships and leveraging key technologies such as XML (Extensible Markup Language), Microsoft® .NET and COM (Component Object Model). SYSPRO's business partners offer systems integration and industry expertise backed by SYSPRO's solid experience, intellectual capital and support infrastructures.

Database Backbone

Users have a choice of C-ISAM or a SQL Server database. The Microsoft SQL Server database backbone option provides premier RDBMS power. It ensures true scalability and data integrity and facilitates data analysis through data warehousing, data mining and OLAP. Third-party programs may access SYSPRO enterprise data on a read and/or write basis in order to extend system functionality to other productivity tools.

Office Automation and Messaging

- Integration to faxing software – This capability enables you to optionally fax a Purchase Order document, Sales Order document, Accounts Receivable statement or Accounts Payable remittance advice via Microsoft Fax, WinfaxPro or third-party fax products
- Mailing reports – This feature enables you to mail a SYSPRO report from the Screen Preview facility or Event Management using Microsoft Exchange or Microsoft Outlook
- Notification of systems and data exceptions through event management

Microsoft Office Integration

SYSPRO focuses on tight integration with Microsoft productivity tools, including Microsoft Word, Microsoft Excel and Microsoft Access. These tools facilitate relational access to data through Open Data Base Connectivity (ODBC) or direct SQL statements.

The Microsoft Office integration allows you to use Microsoft Word as a printing tool. This allows customers to utilize virtually all the features in Microsoft Word to produce documents. Commensurately, customers employing barcodes and multimedia associated with jobs and inventory can easily print data using this technology. With the Office Automation tools, customers can fax or e-mail documents to any person directly from the desktop. List views are used extensively throughout the software. These allow customers to display data in a grid-like control and to export entire data sets directly into an HTML format for display in a browser or into Microsoft Excel for on-the-fly data analysis.

XML

XML forms an integral part of the Microsoft .NET framework and SYSPRO e.net solutions. XML is an open, broadly adopted technology that forms the basis for a universal data exchange format which can be used to support business-to-business (B2B) trading with applications such as Microsoft's BizTalk® Server. By utilizing XML, SYSPRO ensures that its software can both receive and create documents and transactions in industry adopted standards.

Trigger Programs

SYSPRO's unique 'trigger' capability enables the easy addition of functionality as well as enhanced information access without modifying source code. These 'triggers' allow the launching of programs, third-party applications or customized procedures from pre-defined initiation points within the SYSPRO application. This ability to leverage triggers gives customers the opportunity to extend solutions to meet industry- and business-specific requirements. The triggers appear throughout the software, and the integrity of the triggers is maintained during upgrades.

Through the use of triggers, mission-critical information can be monitored in realtime and key data can be pushed to any functional area of the enterprise and its supply chain. From IT to Sales, from Finance to the Shop Floor, the triggers provide customizable event and exception management and alerts. This enables the most informed decisions, the timeliest responses and, ultimately, a more rapid return on investment and IT assets.



Financials

The heart of any business is a solid financial system as cash flow is its lifeblood. A CFO's decisions can only be as dependable as the financials on which they are based. SYSPRO's powerful financials give CFOs confidence and certainty.

SYSPRO's accounting modules provide comprehensive financial and cost accounting functionality and control. In fact, over the years SYSPRO has been applauded in many of the most influential international accounting software reviews including: PC Magazine®, CFO Magazine, CTS, K2 Enterprises® and CPA Software News. SYSPRO software has also been certified by the Accounting Library.

SYSPRO is extremely well-suited for bottom- to high-end corporate accounting. The system is fully integrated and allows for transaction processing in the current period, as well as two prior periods. This alleviates the problems associated with period ends in that a period can be closed quickly and the next period's transaction posting commenced, without losing the ability to correct or add postings to the prior period and print reports for the prior period/periods. The General Ledger can be held open for two years, thus facilitating a very smooth year-end. The General Ledger is particularly powerful in its ability to drill down the audit trail to scrutinize the sub-ledger's original source transaction. The Financial Report Writer is extremely flexible and is ideal for multi-divisional reporting and comparison.

User-defined document formatting, using Microsoft Word or bitmap images, alleviates the need for pre-printed stationery such as Accounts Payable – remittance, checks and labels; Accounts Receivable – statements and labels and Cash Book - checks.

Full support for various types of government tax requirements, including TAX, VAT and GST. SYSPRO provides support for Australian GST; Canadian two-tier tax system; VAT systems with input and output tax; USA sales tax system; European Union VAT system withholding tax and tax by geographic area.

Financial Feature Highlights

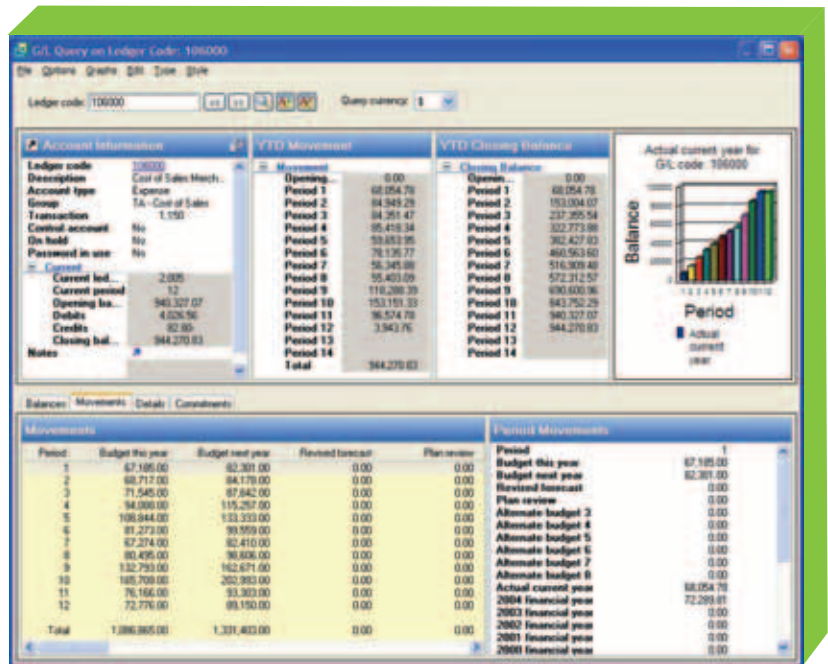
- Low cost of ownership (LCO) and favorable return on investment (ROI)
- Improve budgetary control and reduce accounting and audit costs through streamlined financial processes
- Increase visibility of corporate performance and key success factors
- Enhance global corporate performance through international financial consolidation and risk management capabilities
- Improve global competitiveness through easy-to-view, accessible, real-time financial and performance information
- Improve cohesiveness of corporate operational management world-wide
- Enable effective global strategic management
- Multi-period accounting, resulting in improved financial management
- Fast financial consolidation and reporting
- Reduce operating costs through reduced closing cycle
- Extend financial processes to the web or integrate to other applications using SYSPRO e.net solutions
- Full TAX/VAT/GST supported

General Ledger

To provide companies with complete enterprise-wide financial reporting from all aspects of the business to manage corporate performance and monitor the return on investment.

The value of SYSPRO General Ledger

- Graphical views of actual performance or budgets for current and prior years
- Retain current unlimited detail and summary histories
- Unlimited number of accounts
- Drill down into sub-ledgers to find source of ledger details
- Provides the ability to support European Monetary Unit (EMU) and FASB 52 requirements
- Maintains currency exchange rate history
- Allows redefinition of financial year



Matching SYSPRO to your business

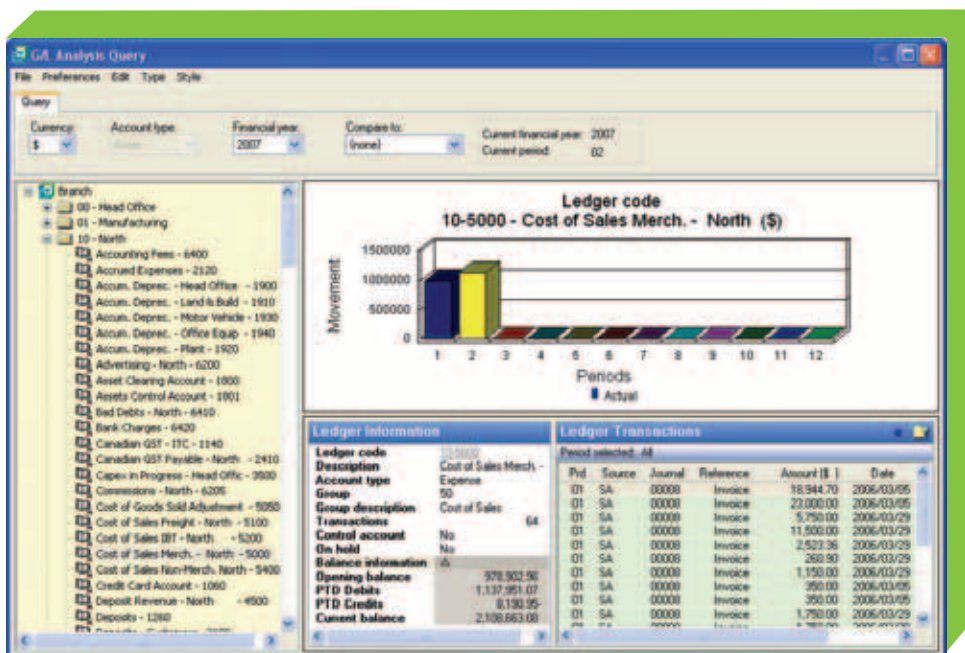
- Defines a 4, 6, 12 or 13 period financial year
- Maintains up to 10 budgets for each ledger code
- Produces consolidated financials for multiple companies
- Defines ledger code groupings
- Integrates from sub-ledgers in detail or summary specified per module or ledger account
- Password protection of sensitive accounts
- Allow committed and uncommitted costs to be checked against budget
- Restricts ledger codes to specific business processes and transactions
- Multi-period accounting allows two years of open periods
- Imports budgets and journal entries from third-party products such as payroll
- Puts accounts on hold to prevent further postings
- Maintains standard and recurring journal entries
- Creates and attaches notes to accounts using Notepad
- Retains foreign currency rates of exchange at transaction level
- Predefined templates for easier repetitive expense type posting
- Restricted access to journal creation, authorization, printing and posting
- Automatic balance transfer based and associated statistical account weighting
- Cost analysis allows for detail to be recorded outside the General Ledger

Structured General Ledger Accounts

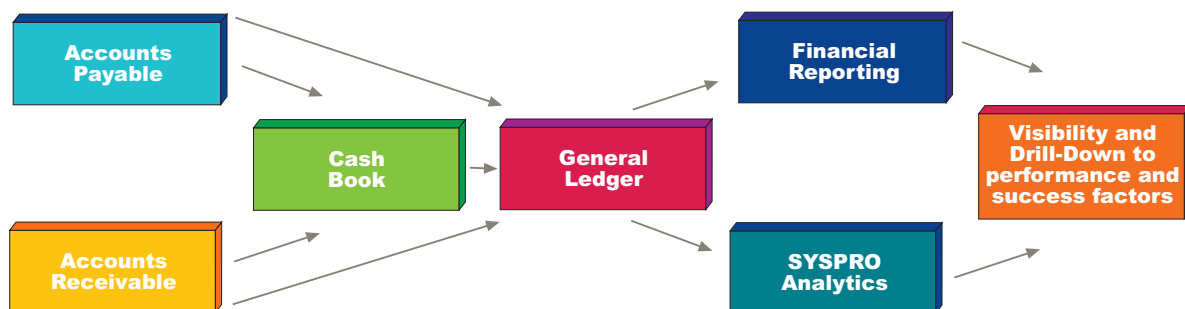
The purpose of Structured General Ledger Accounts is to facilitate easier navigation, define relationships and analyze information.

Features of the Structured General Ledger include:

- Up to nine user-defined sections
- Automatic roll-up for Analysis purposes
- Simplified take-on of new branches, departments, sections
- Defining default settings and restricted use in business processes against chart of accounts
- Query Analysis provides
 - Access and analysis of various sections
 - In any currency
 - By account type, financial year and comparisons to any year or budget
 - As well as views of committed values
- Values can be viewed as
 - Period movements or balances
 - With optional drill downs to transactional data at account code level
- The where-used view, reverses the view from selected section to its parent to show value of account code split by branch
- Access Control can be defined at each section for posting and queries, by Group and/or Operator
- Relationship defining can allow/disallow a lower section to exist or not



Full Module Integration



Accounts Payable

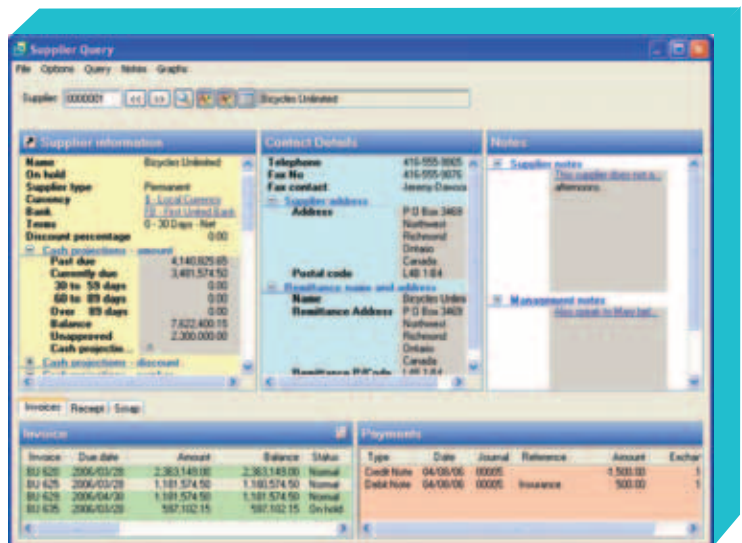
To provide timely, accurate and efficient control of processing invoices, paying bills and analyzing expenses and available discounts to improve cash flow, while maintaining close relationships with suppliers.

The value of SYSPRO Accounts Payable

- Easy, accurate forecasting of current and future cash requirements
- Utilizes the invoice registration system to ensure invoices have been authorized for payment
- Complete purchase analysis of suppliers
- Uses Goods Received Notes to track Accounts Payable accruals and control price variances
- Provides automation of payment processing
- Takes advantage of settlement discounts
- Streamlines data processing by approving vendor invoices electronically
- Supports recurring expense entries
- Manual and void check processing
- Supplier management by branch

Matching SYSPRO to your business

- Processes in multiple currencies (EMU compliant)
- Links suppliers to default ledger codes
- Maintains permanent and temporary suppliers
- Contra of supplier invoices with customers
- Manages multiple branches
- Supports full TAX/VAT/GST
- Invoices can be distributed over multiple general ledger accounts
- Recurring monthly entries for leases and rentals
- Automatic calculation of due date and discount date with payment alerts and suggestions
- Records invoices for approval prior to liability
- Releases payments for multiple local and foreign currency banks
- Process concurrent payment cycles
- Automatic or user selection of invoices for payment
- Provides the ability to place an invoice on hold and restrict payment
- Maintains history of receipts and invoices
- User-defined check, remittance and label formats
- Electronic trading suppliers
- Balance capture capability
- Revaluing of foreign invoices

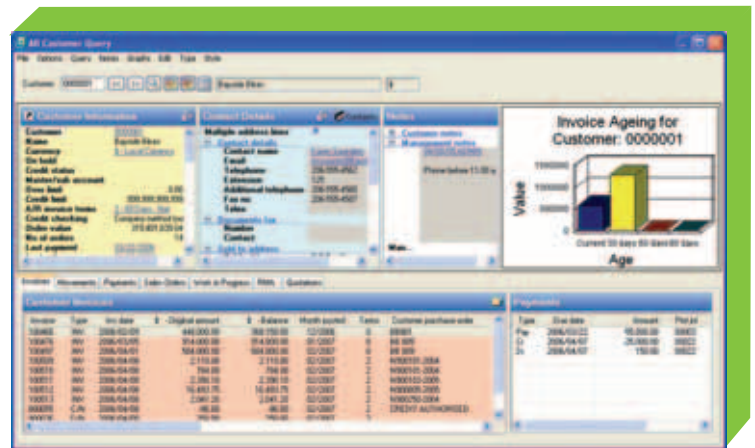


Accounts Receivable

To accumulate and manage customer activity, ensuring timely revenue collection and effective reporting in order to enhance cash flow management.

The value of SYSPRO Accounts Receivable

- Improves customer service through instant, on-screen access to all account information, including outstanding invoices, sales orders and work in progress
- Follow up collections using credit management tools
- Analyzes the profitability of each account
- Identifies potential bad debts early
- Create notes and detail credit management information for effective customer service
- Maintains contact information
- Supports recurring invoicing
- Optional finance charges on overdue accounts
- Supports miscellaneous unassigned cash receipts
- Gives the ability to bulk fax or e-mail customer statements
- Provides average days-to-pay information
- Customer management by branch



Matching SYSPRO to your business

- Creates individual terms, tax, discount tables and multiple statement formats
- Supports multiple delivery addresses
- Defines currency used by each customer
- Utilizes flexible, user-defined aging periods for business credit management
- Provides user-defined General Ledger integration by branch, product class, geographic area
- Customer/stock code cross reference and interchange
- Retains balances in local or foreign currency
- Contra between supplier and customer invoices
- Orders discount breaks by product class and/or order
- Provides master/sub-account relationships
- Automates recurring monthly invoices for leases and rentals
- Matches cash received with outstanding invoices manually/automatically by invoice or aged date
- Limits customer's credit or places them on hold
- Attaches credit management notes, sound clips and video images to customer accounts and individual transactions
- Balance and history capture capability
- Revaluing of foreign invoices

Cash Book

To provide system-wide bank reconciliation information on cash inflows and outflows, allowing optimal and efficient cash management.

The value of SYSPRO Cash Book

- Provides the ability to know current bank balances through online transaction processing as well as integration to other sub-ledgers
- Tracks transactions which have not cleared the bank
- Knows in what form cash resources lie
- Produces checks online
- Increases the speed and efficiency of bank reconciliations
- Provides statement balance inquiry
- Allows the forecasting of cash positions with automated cash projections

Post year/month	Type	Reference	Transaction date	Check	Rec	Payments	Receipts	Currency	Bar
2006/11	D	178	2006/01/28		Y		594,800.00	\$	
2006/12	D	476	2006/02/27		Y		877,200.00	\$	
2006/12	D	4596	2006/02/27		Y		284,680.00	\$	
2006/12	D		2006/02/27		Y		252,000.00	\$	
2006/12	D		2006/02/27		Y		112,000.00	\$	
2006/12	D		2006/02/27		Y		1,530.00	\$	
2006/12	D	1236	2006/02/27		Y		584,800.00	\$	
2006/12	D	459	2006/02/27		Y		38,480.00	\$	
2006/12	D	479	2006/02/27		Y		176,440.00	\$	
2006/12	W	*Mult*	2006/02/27	86	Y	1,937,491.05		\$	
2006/12	W	D/Lines	2006/02/27	86	Y	536.15		\$	
2006/12	W	*Mult*	2006/02/27	87	Y	125,500.00		\$	
2006/12	W		2006/02/27	88	Y	2,170.00		\$	
2006/12	W	*Mult*	2006/02/27	89	Y	1,823,936.00		\$	
2006/12	W		2006/02/27	90	Y	184,832.00		\$	
2006/12	W	*Mult*	2006/02/27	91	Y	1,196,576.34		\$	
2007/01	W	*Mult*	2006/03/31	92	N	193,350.65		\$	
2007/01	W		2006/03/31	93	N	1,702,400.00		\$	
2007/01	W	D/Lines	2006/03/31	94	N	536.15		\$	
2007/01	W	*Mult*	2006/03/31	95	N	64,700.00		\$	
2007/01	W	*Mult*	2006/03/31	96	N	626,536.41		\$	

Matching SYSPRO to your business

- Inter-company postings
- Maintains numerous bank accounts
- Maintains local and foreign currency bank accounts
- Handles foreign currency transactions through local currency bank accounts
- Posts transactions to multiple companies from within the same screen
- Associates each bank with a unique General Ledger control account for accurate auditing
- Records bank deposits and withdrawals quickly and easily
- Fast, easy bank reconciliations, both manually and electronically
- Gives automated processing of recurring entries
- Updates exchange rates for foreign currencies on the fly while processing entries
- Easily adjusts previously entered deposit and withdrawal amounts

Payment details

Bank: First United Bank

Bank currency:

Month/year posted:

Custo...	Branch	Custom...	Invoice date	Doc type	Gross amount
0000002	10	100462	2004/01/16	Invoice	87,720.00
0000002	20	100463	2004/01/16	Invoice	29,240.00
0000002	30	100464	2004/01/16	Invoice	87,720.00

Electronic Funds Transfer

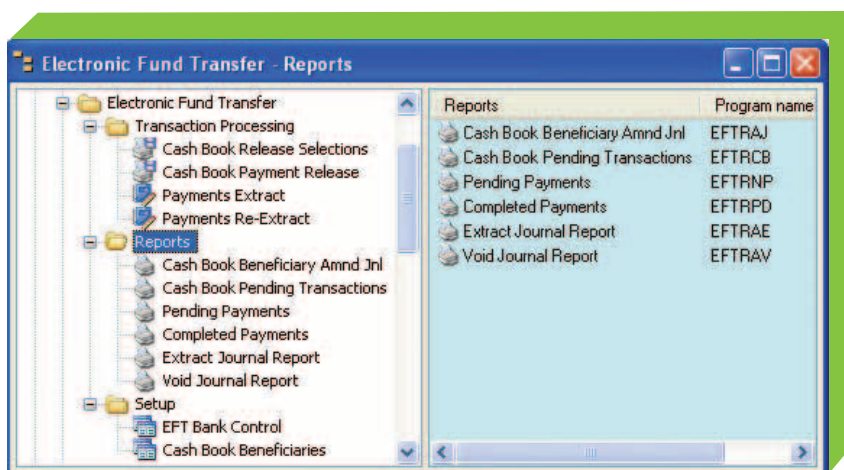
The SYSPRO Electronic Funds Transfer module (EFT) is designed to interface specifically with the Accounts Payable and Cash Book modules in SYSPRO, allowing for electronic payments to be processed for Accounts Payable suppliers and user-defined Cash Book beneficiaries.

The value of SYSPRO Electronic Funds Transfer

- Reduces transactional costs of beneficiary payments
- Provides more accurate cash flow control
- Provides a paperless audit trail
- Reduces resource requirements
- Reduces the risk of fraud
- Improves efficiency
- Control payment dates, thus reducing the risk of late payment penalties

Matching SYSPRO to your business

- User-friendly with quick customization
- Facility to flag per bank if EFT transactions are required
- Provides custom forms to create extra fields required to successfully pay a beneficiary electronically
- Additional validation for supplier banking details
- Provides the facility to capture banking details for Cash Book beneficiaries
- Flexible user-defined narration at company or supplier level
- Security defined at activity and field level
- User-defined EFT remittance advice which can optionally be printed using MS Word
- Trigger facility enables custom development of ASCII files in bank-specific format
- Optional XML output can be easily manipulated by third-party developers into a country-specific bank format
- EFT payments for both Accounts Payable suppliers and Cash Book beneficiaries can be combined into one bank batch file
- Ability to post Accounts Payable EFT payments to the Cash Book in detail or in summary
- Local and foreign payments supported

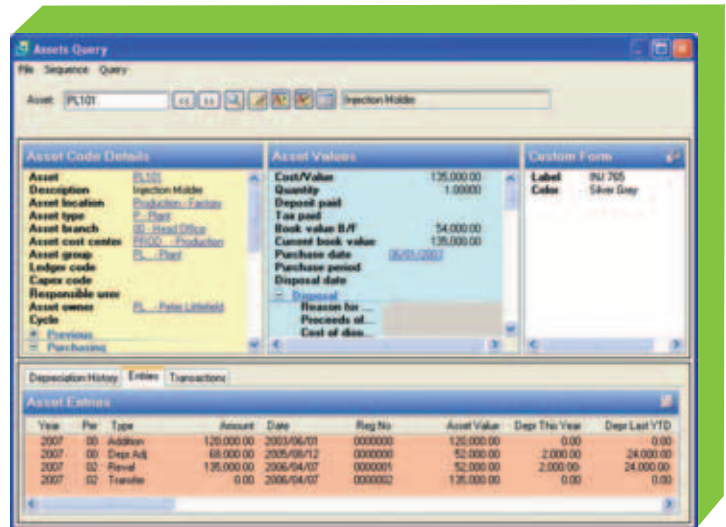


Assets Register

To maintain a detailed record of the company's fixed assets by recording depreciation and current asset values, in addition to providing a facility to evaluate remaining usefulness by tracking expenditures incurred or income derived from assets.

The value of SYSPRO Assets Register

- Maintains a register of all assets and their locations
- Tracks expenses incurred for any asset
- Calculates book and tax-based depreciation
- Tracks maintenance history for each asset
- Obtains estimates of the remaining useful 'life' of an asset
- Gives reports on disposals, revaluations and/or acquisitions
- Provides detailed reporting and screen queries
- Provision for initial and investment allowances
- Manage capital expenditure items



Matching SYSPRO to your business

- Fixed or variable depreciation rates
- Multi-period accounting and retaining of history
- Book and Tax values plus three alternative user-defined valuations
- Financial Asset Revaluation capabilities
- Asset Branch, Cost Center and/or Location transfer
- Asset disposals
- Physical controls (asset labeling and counting, including bar-codes)
- Automatically post monthly provisions to the General Ledger according to a user-defined hierarchy
- Calculates book depreciation and tax allowances using:
 - Straight line; Reducing balance; Statistics; Fixed estimated useful life of asset
- Assigns assets to individual branches of the business, and/or user-defined groups and types
- Attaches sub-assets to other assets
- Groups assets for reporting purposes
- Defines variable rates for depreciation up to 14 years
- Records revenue and expense transactions for any asset quickly and easily
- Records and tracks maintenance or repair time against each asset
- Calculates profit or loss on the sale of any asset
- Calculates depreciation and tax allowances to-date when initially adding assets
- Work flow control of budget approval and requisitioning against Capex

Activity Based Costing

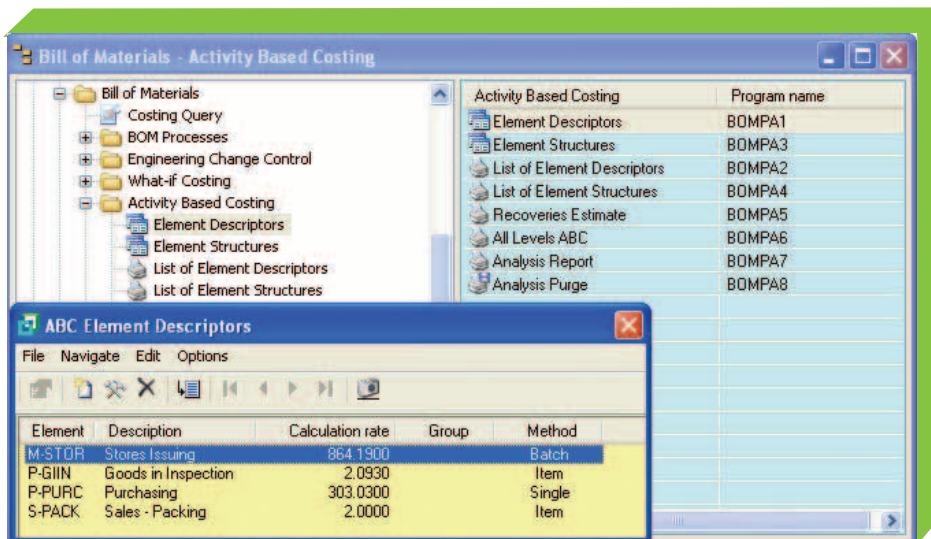
To associate elements of overhead cost to those products that cause them by applying the cost at the points of transition in the procurement, manufacturing and sales cycle.

The value of SYSPRO Activity Based Costing

- Adopts a migration approach, recovering additional overheads according to an implementation plan
- Attaches user-defined elements of costs to transition points in the purchase, production and sale of products
- Distributes pre-production costs as stock is received from purchasing
- Apportions manufacturing costs as stock is received from Work in Progress
- Distributes post-production costs through cost of sales as the final item is invoiced
- Activity calculation can be single batch or item based

Matching SYSPRO to your business

- Defines the cost elements required that are to be allocated to stock
- Defines the drive quantities for each element
- Runs Activity Based Costing parallel to traditional costing during implementation
- Estimates appropriate recovering rates using system-generated estimates





Distribution/Logistics

As margins continue to shrink and competition grows, wholesalers and distributors must move goods along the supply chain in the most efficient and expeditious manner. SYSPRO software facilitates the transition from a traditional value chain to a strategic value chain by providing the technology foundation and in-depth information from the beginning to the end of the supply chain and all points in-between. It facilitates sales analysis for market planning, demand analysis for replenishment planning and cost/revenue analysis for profitability decision purposes pertaining to contracts, quotes and channel product mix. It provides the ability to trace items back to the source and to their current location and identify all cost elements associated with the movement of the goods. The software furthers contract management, cross-reference labeling, returned merchandise authorization and tracking by serial or lot number. Additionally, real-time, seamless integration to customer relationship management provides the benefits of partner relationship management and sales force automation.

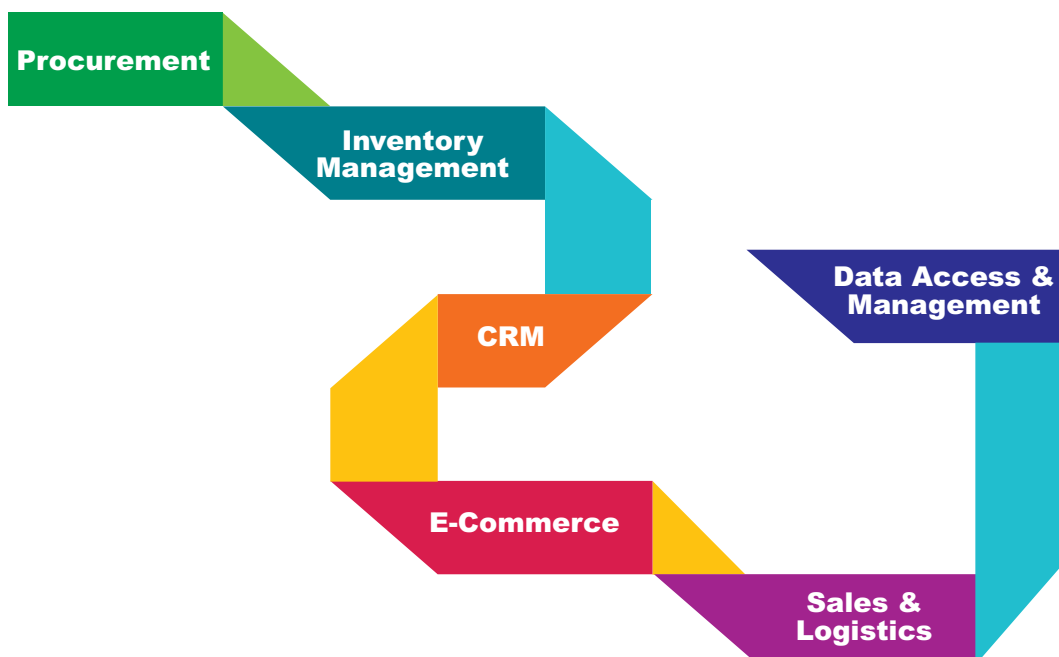
The SYSPRO solution is characterized by order fulfillment flexibility. The software features unparalleled resources for single and multi-site operations, single and multi-warehouse/multi-bin sourcing and costing, global shipping, accurate landed costs for importers, purchase order options, quoting and estimating, serial and/or lot number tracking and counter-sales for make-to-stock retail. Additionally, it offers an automated shipping system that facilitates the cost and time-savings ability to consolidate orders on one invoice or multiple deliveries on one order or across multiple orders.

SYSPRO provides a sophisticated sales, purchasing and inventory tracking capability for all types of distributors. Well-suited to the single, multi-site, local and international distributor, SYSPRO provides an order analysis with lost sales, shipment tracking and import landed costing. It also controls foreign currency transactions, allows real-time product configurations and provides transaction posting into the current period as well as two prior periods.

User-defined document formatting using Microsoft Word or bitmap images, alleviates the need for pre-printed stationery such as Sales Orders – Order Acknowledgement, Delivery notes, Invoices, Purchase Orders – Purchase Order document, and Inventory – Movement documents.

distribution

Supply Chain Visibility

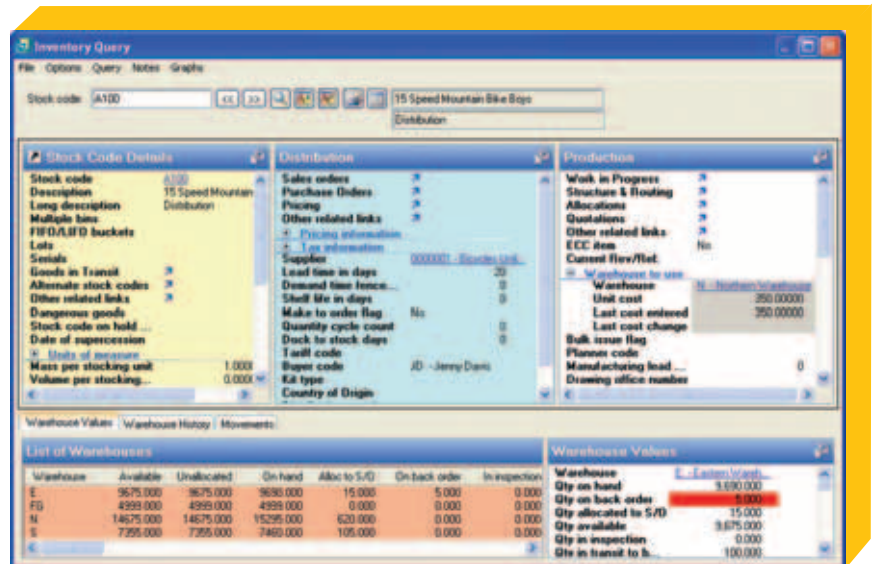


Inventory

To provide superior management over inventory by optimizing inventory stocking levels for excellent customer service and profit maximization.

The value of SYSPRO Inventory

- Analyzes inventory levels, plans stock purchases and allocates deliveries accordingly
- Provides powerful screen query with history and graphics
- Extensive serial number tracking system along with expiration codes
- The batching rules assist in controlling inventory levels
- Identifies key suppliers of items
- Powerful pricing and costing capabilities
- Available to Promise calculated to assist in decision-making



Matching SYSPRO to your business

- Flexible costing options including average, standard, LIFO, FIFO, and least cost per warehouse
- Provides for multiple units of measure per item
- Gives strong multi-warehouse functionality along with multiple bin locations per warehouse
- Uses SYSPRO's very powerful and flexible pricing – quantity and discounted prices, contract pricing and more
- Provides an optional two-phased receiving capability
- Backflushes items with short manufacturing lead times
- Option to retain cost in units of measure other than stocking
- Lead times and dock-to-stock for realistic time-phasing
- Notes per item for Purchase Orders, Sales Orders, Work in Progress, technical specs, dangerous goods handling, etc.
- Facility to place stock code on hold
- Visibility of transfers between warehouses
- Supplier/stock code cross-reference
- Powerful stock-take/physical inventory system with import facilities
- Numbering and control of serialized numbers
- Ability to define alternate stock codes for use when shortages exist
- Stock code maintenance security control
- Order policies defined at warehouse level

Forecasting

To provide the data and tools to produce sales forecasts as well as the means to measure the quality of the forecast.

The value of SYSPRO Forecasting

- Forecasting at item/warehouse level
- Aggregation of forecast to higher levels as defined by Groupings and Families
- Variety of forecast algorithms including a competition method
- Ability to handle seasonality
- Ability to remove outliers and anomalies
- Ability to edit history
- Monthly or weekly time buckets
- Multiple user-defined calendars
- User-definable forecast horizon
- Graphical output
- User forecast override to deal with market intelligence
- Storage of three or more years of history



Matching SYSPRO to your business

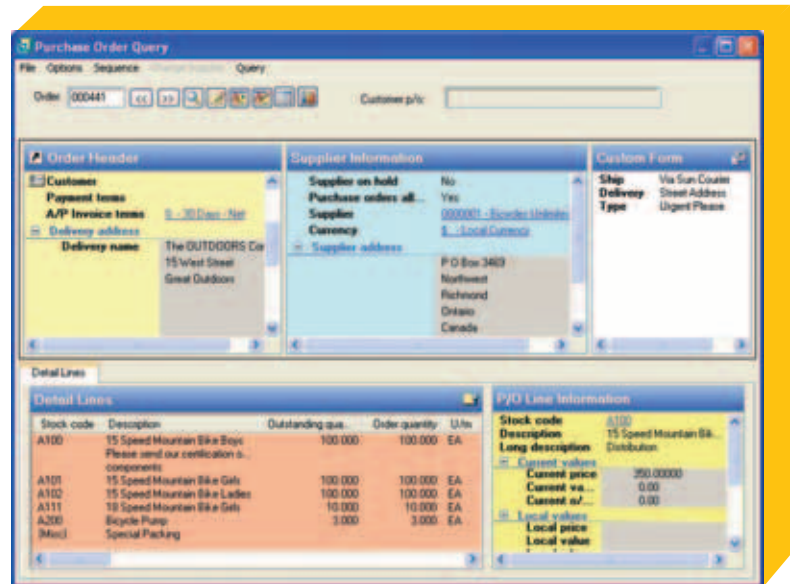
- Powerful Pareto (ABC) Analysis enables easy identification of the items that contribute most to the business
- Ability to store parameter analysis sets that can carry through the entire process
- Multi-level analysis (stock code, warehouse, product class, supplier, planner or buyer) allows tracking of product performance at all these levels
- Pareto can be for sales value, gross profit, cost of sales, quantity sold or hits (invoice line occurrences)
- History automatically updates in real time
- Items can be batch forecast or manually forecast. Manual forecast items can be identified as those which need market intelligence, or are of critical importance to the business
- The manual forecast can be checked against the computer recommended forecast
- Simple workflow allows control and validation of the forecast before it becomes active
- The approved forecast becomes the current forecast in Requirements Planning
- History editing provides ability to exclude specific invoices, automatic outlier exclusion or manual history adjustment
- Forecasts can be produced excluding or including the adjustments to history

Purchase Orders

To monitor the quality, accuracy, lead times and costs of purchases, while providing comprehensive supplier performance analysis.

The value of SYSPRO Purchase Orders

- Gives detailed screen query including graphical purchase order commitment
- Uses inventory cost, last price paid or contract pricing when creating orders
- Analyzes vendor performance for delivery times, quoted prices and previous quality specifications
- Goods Received Notes (GRN) suspense facilities provides A/P to P/O matching and variance reporting
- Streamlines purchasing with purchase order requisitions and authorization procedures
- Provides automatic requisitioning via customer back orders
- Option to fax purchase order documents
- Links P/O to Sales Order or Work Order



Matching SYSPRO to your business

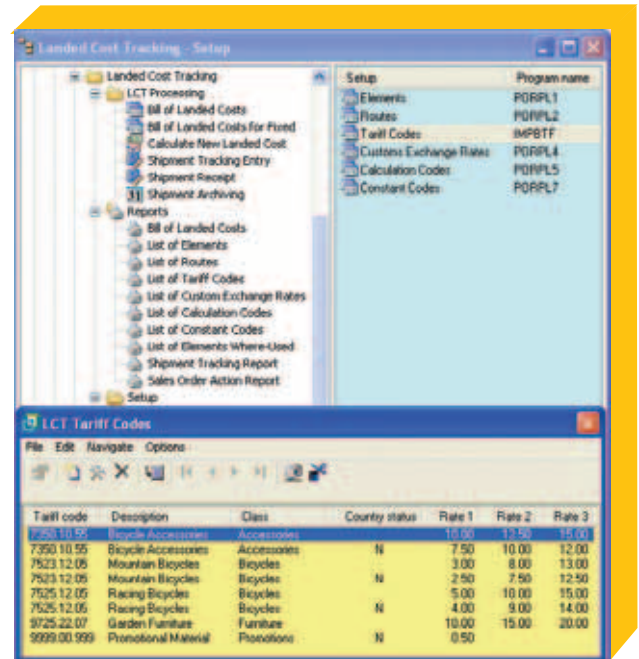
- Maintains multiple vendor stock codes and prices, cross-referencing to inventory stock codes
- Extensive notepad capability for P/O comments
- Orders stocked and/or non-stocked items easily to suit all purchasing needs
- Multiple user-defined P/Os and GRN document formats
- Provides user-defined follow-up codes and dates to prompt buyers for appropriate expediting
- Retains original and revised due dates to monitor supplier performance
- Orders for multiple due dates and warehouses
- Two stage receipting for inspection items
- Orders stocked and non-stocked (custom order) items on the same order
- Purchases in multiple units with user-defined conversion rates
- Automatic inclusion of purchasing comments for each line item
- Fast, efficient receiving options allow receiving of entire order or incoming transactions from a data collection system
- Receives directly into Work-in-Progress
- Blanket P/O facility for doing call-off against
- Non-merchandise apportionment across all lines
- Ability to Export P/O in XML format
- Pre-defined approved manufacturers' list to assist with correct ordering and supply

Landed Cost Tracking

To provide visibility of imported goods while retaining control of all associated costs, resulting in accurate landed costs.

The value of SYSPRO Landed Cost Tracking

- Identifies all cost elements associated with goods that are imported
- Monitors the progress of arrival dates of shipments
- Simplifies the receipt of shipments by pre-costing the shipment before the goods arrive
- Compares actual invoice cost with estimated costs for all cost elements
- Selects suppliers based on shipping routes and associated costs
- Achieves true landed cost for each product through accurate cost apportionment based on volume, value, quantity, etc.
- Receives traceable stock items through inspection with lot and/or serial numbers
- Takes advantage of the Goods Received Note (GRN) system to trace element costs for accurate invoice matching
- Allows for different tariff codes



Matching SYSPRO to your business

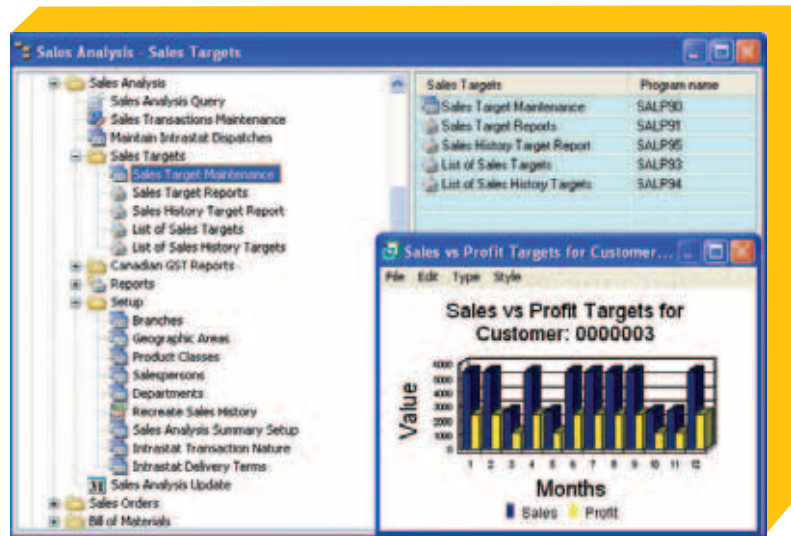
- Sets up multiple alternate shipping routes for each stock item
- Accumulation of multiple purchase orders into a single shipment
- The automatic cost roll-up indicates the differences between landed costs and current inventory costs
- Revises shipment quantities if differences exist with the original purchase order
- Defines the currency rates for customs exchange calculations
- Defines a bill of costs for each inventory item per route
- Enters revised shipping dates which will automatically update the expected arrival dates
- Provides automatic routines to transfer landed cost price (merchandise and non-merchandise costs separately) to the inventory warehouse costs
- Registers supplier invoices against the shipment registration system
- Archives the shipment once all the actual costs have been accumulated

Sales Analysis

To provide accurate management information relating to sales activity in order to improve sales profitability and provide facilities for sales forecasting and planning at customer and product class levels.

The value of SYSPRO Sales Analysis

- Identify the most profitable customers
- Know which products are selling
- Analyze market trends and geographic buying patterns
- Know the profit generated by each product
- Know which divisions of business are selling
- Identify which salespeople are performing
- Business graphics instantly display sales performance for presentations and reports
- Improve sales forecasting
- Measure actual performance against quantity or revenue forecasts
- Analyze tax collections
- Set targets against customers and/or products
- Compare against budgets per product group and/or sales person



Matching SYSPRO to your business

- User-defined sales history file allows the choice of data analysis most relevant to business
- Retains analysis against sub-accounts (branches) while invoicing the master account (head office)
- Creates budgets (expected sales or quotas) for salespeople, customers and product lines utilizing user-defined time period for analysis (day, week, etc.)
- Retains up to 24 months of sales history online
- Protects the bottom line by checking that a minimum profit is realized on all sales
- Updates sales analysis statistical files at anytime
- Corrects sales transactions without interrupting invoicing
- Invoice and detail line data is updated online as invoices are printed
- Statistical values are updated separately to allow control of the contents of the Sales Analysis database

Sales Orders

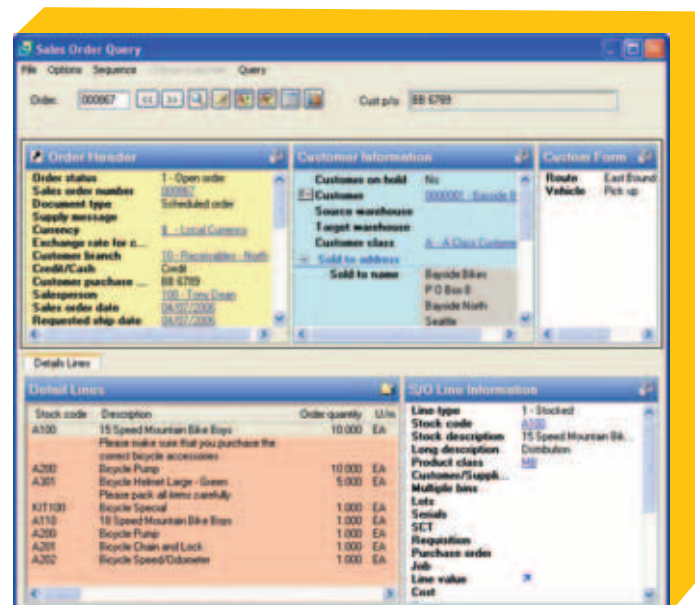
To enhance customer service through fast, efficient order processing and accurate, timely order fulfillment, while maximizing sales through instant access to information about stock availability, prices and possible substitutions.

The value of SYSPRO Sales Orders

- Accommodates various sales processing environments
- Lookup windows to find data quickly so customers can be served professionally and efficiently
- Quick entry allows for quotations on the fly which can be converted to an order type of choice
- Checks on current availability, prices, substitutes, ATP during order entry
- Maximizes profits with profit margin checking and powerful pricing tools
- Provides order discounts per customer and/or product class
- Applies freight, service and miscellaneous charges
- Online or batch printing with reprint facility
- Foreign currency sales orders
- Control ordering through unique purchase order number
- Load plan facilitates delivery promising and scheduling and enhanced picking

Matching SYSPRO to your business

- Picking according to area and other criteria as well as load planning
- A variety of pricing methods to personalize business needs and reduce order entry errors
- Customers and buying groups contract prices for time-sensitive specials and promotions
- Configures the back-order system to operational requirements
- Define and charge a handling fee and deposit on selected items
- Separate recording of labor associated with a works order for repair/service type orders
- Flexible billing arrangements for multiple location customers
- Provides multiple, user-defined documents with optional Word formatting or bitmap facilities
- Multiple free form or coded comment lines
- Track multiple deliveries across one or multiple orders to produce a consolidated invoice
- Alternate stock items substitution
- Enters orders using a customer stock code and no duplication of order number
- Sales kits with optional components
- Copy details from one order to another
- Creation of job/SCT/purchase order from back order review
- Uses Product Configurator at line level to customize the item
- Manual or automatic depletion of bins/lots
- Two or three dimensional quantities or enter quantities as cases and units
- Real-time credit checking
- Archive completed sales orders as XML documents

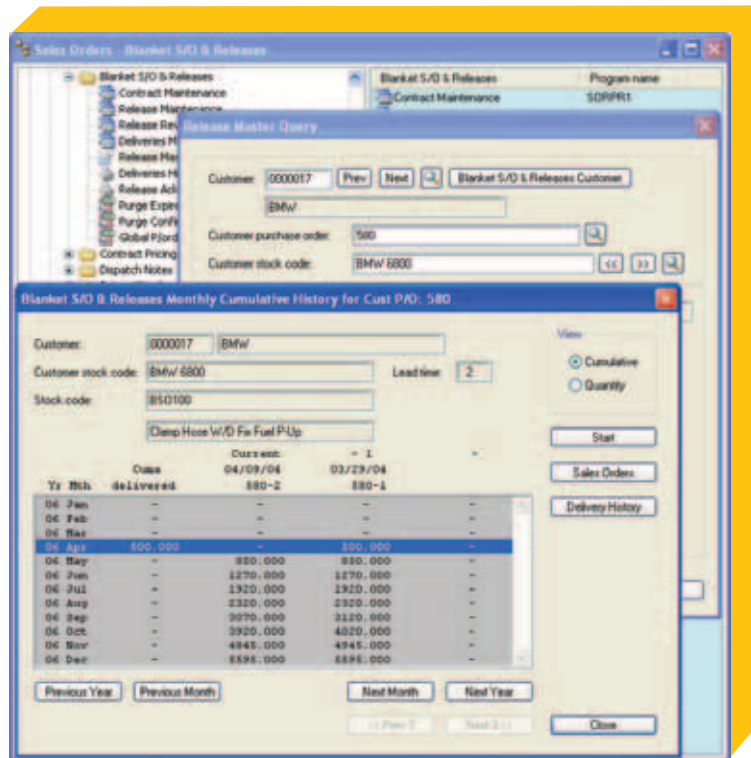


Blanket Sales Orders and Releases

To provide facilities for setting up contracts between original equipment manufacturers and their customers by allowing blanket sales orders with multiple release dates, multiple call-off, and cumulative tracking.

The value of SYSPRO Blanket Sales Orders and Releases

- Filters changes in orders quickly to schedule purchasing, manufacturing and dispatching in order to achieve the customer's release request
- Advises customers of the practicality of changes and communicates these changes to internal supplying department
- Provides easy access to quantities delivered and outstanding per contract
- Gives detailed on-screen query providing access to Sales Order lines, Customer information and Release History
- Reconciliation and queries according to individual quantities or cumes



Matching SYSPRO to your business

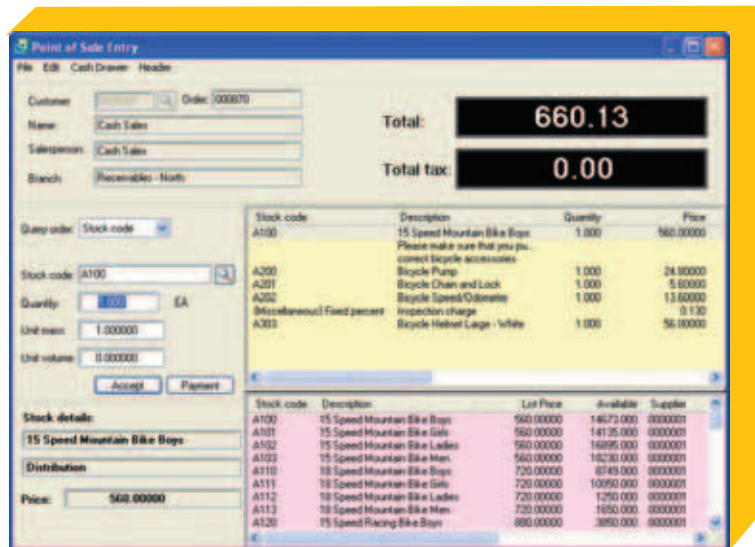
- Control the parameters as well as the negotiated contractual arrangements
- Define the number of days before a ship date to allocate inventory to the order
- Review and manipulate requests according to current capacity and prior to acceptance
- Allows simple manual and/or EDI receipt of releases and call-offs
- Automated balancing and correction of opening balances
- Extensive visual decision-support comparisons with existing plans and contractual arrangements before the acceptance of changes
- New releases can be recorded either manually or through EDI
- Cross reference between customer's and supplier's stock codes
- In transit figure shows during confirmation phase
- Record notes against a release during confirmation
- On-line release history query by month and year

Counter Sales

To provide quick and easy facilities for 'over the counter' sales transactions by accepting immediate payments or deposits.

The value of SYSPRO Counter Sales

- Multiple cash drawer facility
- Provides fast, accurate information to customers at the counter
- Prevents sales to customers in excess of their credit terms
- Receipt of daily cash and sales reports
- Provides counter sales personnel with a complete on-line information system at the time of sale
- Gives access to real-time information of customer sales, inventory movement and cash receipts during order entry
- Provides query of on-screen cash sales, deposit history and transactions
- Multiple deposits receipts and cash receipts against accounts
- Various payment types



Matching SYSPRO to your business

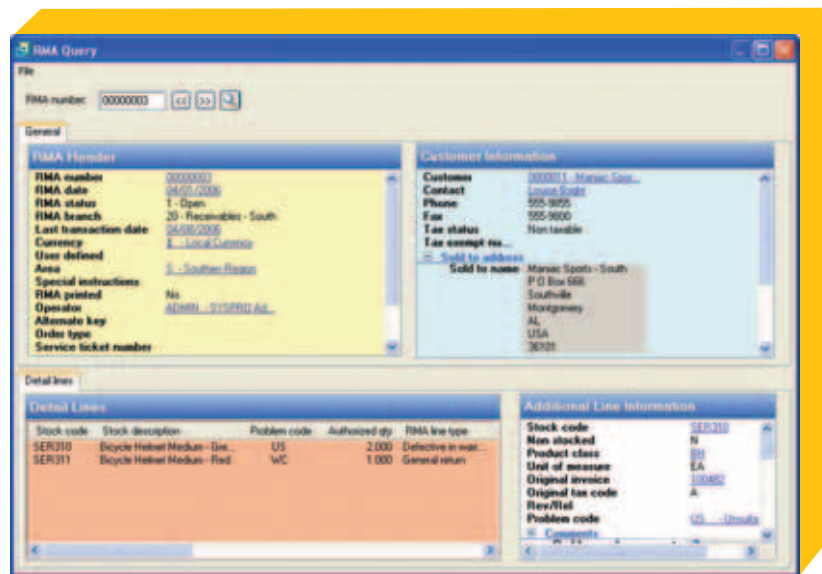
- Customizes operator access to customer, sales and inventory information according to authorization levels
- Processes sales and receipts in any currency
- Automatically handles complex pricing structures such as contract pricing and discounts right at the counter
- Allocates sales to individual sales people for reporting and commissions
- Processes back orders
- Handles split payment transactions, foreign currency transactions, credit cards and checks, and calculates the change due
- Enters counter sales using customer's or supplier's stock codes
- Sale of non-stocked items and applies freight as well as any miscellaneous charges on cash sales
- Provides the ability to sell kits with optional or mandatory components at the time of sale
- Provides the ability to sell serialized or lot traceable items with warranty tracking
- Deposit and payment entry against regular orders
- Apply deposits in full or partially as payments

Return Merchandise Authorization (RMA)

To provide Return Merchandise Authorization (RMA) as an efficient method of controlling the return or exchange of items sold to customers, ensuring visibility and tracking of the item until the transaction is concluded.

The value of SYSPRO Return Merchandise Authorization

- Improves customer service through instant on-screen access to all RMA information
- Retains an unlimited history of RMAs
- Has practically no limit on transaction volumes
- Gives complete visibility of returned inventory
- Identifies recurring problems in various areas of order processing, analyzing the reasons for returns
- Provides inventory action options when receiving RMAs for repair, scrap, return to supplier, restock or take no action
- Avoids costly mistakes by automatically calculating associated return charges
- Verifies warranty dates, price and the quantity purchased



Matching SYSPRO to your business

- Create unique return codes
- Use flexible options that customize processing
- User-defined return period for RMAs issued
- Warnings appear if RMA is invalid
- Automatic restocking charges
- Multiple receiving actions can be analyzed
- Facilitates immediate replacement cross-shipments to customers returning goods
- Facility to look up sold items and validate them
- Handle stocked and non-stocked items
- Multiple line items per RMA
- Flexible options that customize processing
- Creates repair work orders for items within or out of warranty
- Inter Branch Transfer (IBT) transactions
- Default warehouses can be set for RMA returns and later transferred to the repair warehouse after an RMA inspection

Product Configurator

To facilitate rapid order configuration by non-technical people in SYSPRO's Sales Orders and Quotations modules.

The value of SYSPRO Product Configurator

- Rules-based configurations ensure viable products
- Improves order entry by being able to configure complex products on the fly
- Provides an option to configure a standard inventory item
- Maintains a library of common configurations to easily recall report orders
- Calculates configurations based on the dimensions selected

Matching SYSPRO to your business

- Ideal for 'configure to order' companies
- Defines selection criteria to determine the number of options presented for configuration
- Stores and recalls commonly used configurations
- Selection criteria can be optional or mandatory
- Selections may be dependent on other selections
- Generates labor requirements based on configuration options
- Creates component dependencies based on options
- Creates availability of critical items before processing
- Under development indicator prevents premature use
- Options to generate a standard inventory part and BOM from configured selections
- Option to generate a custom work order
- Links to SYSPRO's production modules provide the ability to generate bill of materials, sales orders and jobs from the configuration
- Option to print selection on order documents
- Links the options to stock codes and operations
- Option to generate non-stocked item or kit type
- Optionally generates 'intelligent' part number based on selections
- Costs can be based on bill of materials or inventory cost

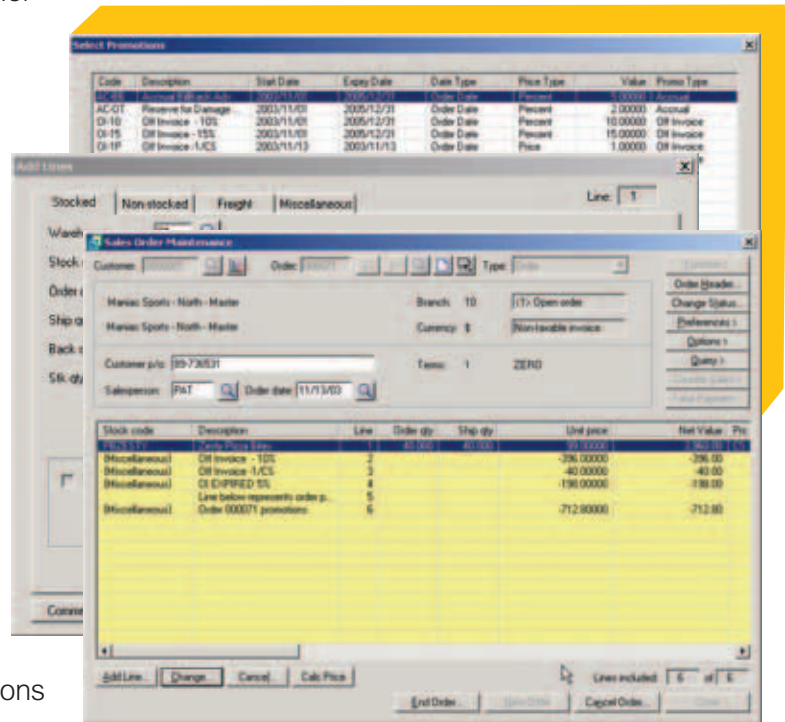


Trade Promotions

Trade promotions assist with the effective tracking of off-invoice allowances, promotion deductions and efficient reconciliations resulting in increased collections, cash flow and improved profitability.

The value of SYSPRO Trade Promotions

- Specifically written for the Consumer Package Goods Industry and industries that sell through retail outlets that have to manage trade promotions and deductions
- Expanded specific pricing functionality
- Expanded Promotion functionality
- Expanded Deduction capture review and reconciliation functionality
- Invoice accuracy minimizes costly errors
- Improved tracking visibility of promotions and deductions
- Minimized write-offs resulting from lack of visibility
- Increased profitability due to control of promotions and deductions



Matching SYSPRO to your business

Pricing

- Bracket pricing on multiple levels based on quantity, volume or weight
- Pricing product groups may be defined
- Separate price groups may be set up for delivery or pickup
- Pricing groups can cover multiple line items in order entry, allowing prices to be recalculated at any time



Promotions

- Ability to set up promotions for either order date or requested delivery date ranges
- Promotions may be defined for stock codes, product classes, product groups, departments, or stock lists
- Promotions take the form of off-invoice allowances, accruals and free goods
- Promotion types can be designated as specific prices or percentage discounts
- Off-invoice promotions take the form of price changes, line promotions or line discounts
- Accrued promotions can be matched with specific deduction codes
- Free goods give flexibility of choice by allowing ordered stock or specific stock to be supplied, free
- Facilitates tracking of accrued promotions
- Promotion review allows payback by cash or credit
- All promotion types can apply to an individual line or to the whole order

Deductions

- Deductions captured at the time of A/R payment processing
- Automatic adjustments of A/R invoices
- Review, change and split deduction amounts among customers and change deduction codes on one screen
- Deduction review allows resolution, write-off, and matching of deductions to available accrued promotions
- Automatically write off small amounts
- Keep notes and maintain follow up dates
- Reinstate unauthorized deductions as A/R debit memos

The top screenshot, titled 'Deductions Review', displays a table with the following columns: Payment Code, Deduction Code, Name, Deduction, Amount, Description, and Include Options. The table contains several rows of data, including entries for 'Marvic Sports - East - SUB', 'Marvic Sports - South - SUB ACCT', 'Marvic Sports - East - SUB', 'County Gardens - South', and 'County Gardens - South'.

The bottom screenshot, titled 'Deduction Resolution', shows a form with the following fields and options:

- Master: 0002000, Deduction: A13, Undistributed: 1,000.00
- Sub Account: 0000001, Receivable: ABC
- Reference: Debt 321433, Follow Up: 03/03/03
- Resolution/Write-Off section with fields for Resolution (002100), Writeoff (ABC), Deduction Code (A13), Amount (0.00), and Resolution Code (FES, WOFF).
- Other against Promotions section with fields for Accrued promotions for (A13), Amount to Offset (1,000.00), and Resolution Code (PRDM).

Multiple level Credit Checking

- Facility to establish multi-level hierarchy of customers contained within the ERP system, in addition to corporate holding companies external to the system
- Credit limit set and checked against any level
- Selective inclusion of outstanding deductions in credit checking

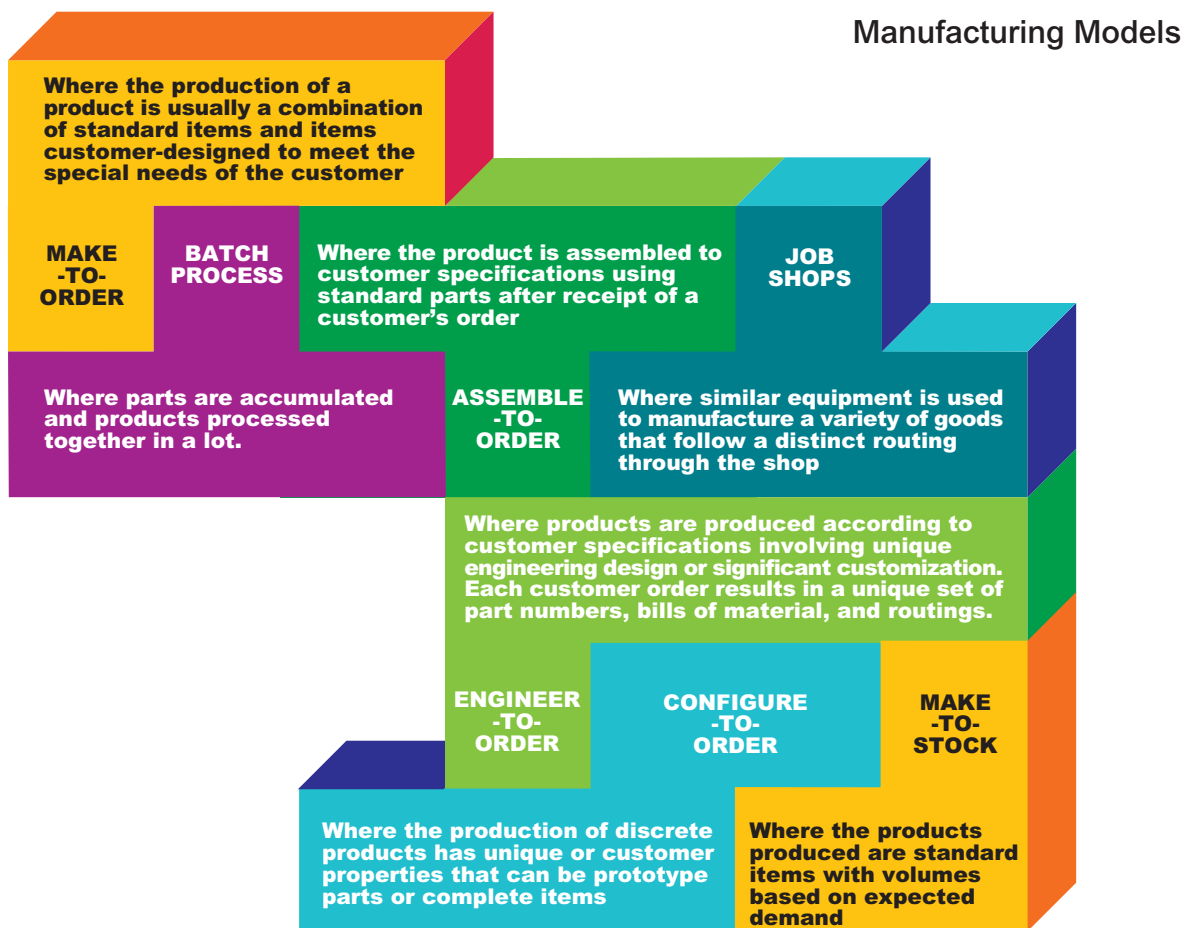
Manufacturing

By supporting a wide range of discrete production methods, SYSPRO software gives manufacturers the flexibility and agility needed to remain competitive in a changing marketplace. Today, suppliers are under increasing pressure to meet customer mandated deadlines, configure products to order, manage inventory and run the shop floor efficiently against the backdrop of changing business models and an uncertain economic climate.

The software's functionality offers the tools by which discrete manufacturers can outmaneuver competition in the short term and emerge as leading suppliers in the long run. SYSPRO enterprise software facilitates the efficient management of distributed operations across separate locations, multiple modes of production, synchronized scheduling between locations and work centers, as well as engineering change management across sites or entities. Within one system, SYSPRO enterprise software supports the control, integration and synchronization of a variety of manufacturing process methods.

The software is extremely powerful in its ability to address the manufacturing environment by applying rules-based dimensional product configuration, facilitating engineering changes, formulating multi-level estimates for custom items, managing inventory in single and across multiple warehouses and achieving finite planning that encompasses real-time control of the factory floor. Many prominent industry publications and organizations have given high ratings and awards to SYSPRO for manufacturing software excellence.

SYSPRO software supports both short and long production runs in the following manufacturing models:



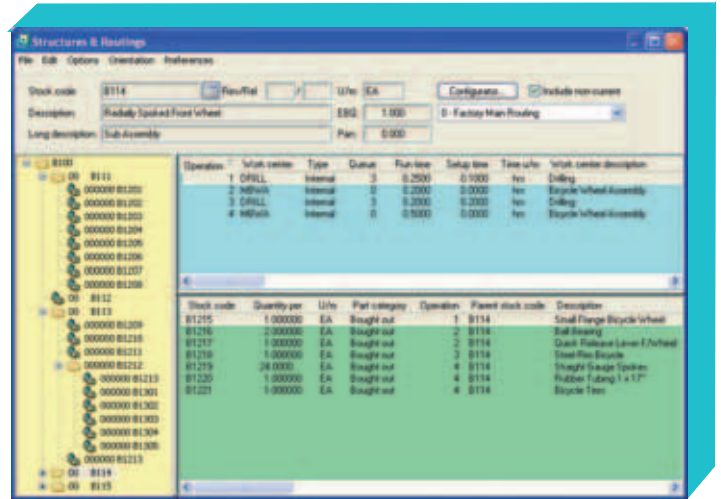
(Definitions courtesy of APICS – the Educational Society for Resource Management)

Bill of Materials

The objective is to define the relationship between a manufactured item, its co- and by-product, its component materials as well as the sequence of operations required to produce the item, facilitating an accurate expected cost against which to track actual production costs.

The value of SYSPRO Bill of Materials

- Maintain up to 15 levels
- Detailed screen query showing costing information and operational Gantt Charts
- Multi-level trial kitting identifies material shortages
- Multiple tree-view structures
- Supports planning bills, phantom parts and sub-contract operations
- Optional components supported for sales of kits
- Track component level of affectivity dates
- Define scrap factors for more accurate planning
- Drag-and-drop facility in BOM maintenance
- Standard and 'What-if' costing queries and analysis with comparison to current costs
- Control and plan for manufacture of co-products and costing of by-products



Matching SYSPRO to your business

- Multiple recovery rates are available per cost center, work center and employee
- Define different units of measure (hours, minutes, seconds) for tracking time and capacity
- Define component requirements up to six decimal places
- Extensive user-defined notes
- Multimedia ability to link pictures and videos to Bill of Materials
- Supports multiple alternate routes
- Validates structures and operations and provides notification of potential problems
- Calculates expected labor and material costs
- Calculates manufacturing lead times
- Easy, automated 'Where-Used Display' and 'Replace Where-Used' function
- Import structure and routings from CAD or third-party systems
- Analysis of elapsed time and available capacity
- Calculates dynamic-elapsed time and capacity required
- Transfer calculated bill of materials cost to unit cost of item or item warehouse
- Indicate move time between work centers
- Work center and productive unit capacity calendar
- Define components as quantity per % of parent or specific quantity regardless of batch
- Definition of scrap percentage and/or quantity

Factory Documentation

To provide factory production staff with clear and accurate user-defined shop floor documentation regarding the tasks to be performed and the materials required.

The value of SYSPRO Factory Documentation

- Provides material requisitions for components
- Provides visibility of expected start and completion dates for each operation within a job
- Sets the expected duration of each operation
- Provides production staff with routing instructions
- Provides visibility of materials issued and operations completed, including quality control
- Informs the production staff of the next operation to be performed (for routing)
- Provides job packs



Matching SYSPRO to your business

- Defines up to four different factory documentation formats for various uses, such as:
 - Job Tickets
 - Material Requisitions
 - Route Cards
 - Travelers
- Provides bar code printing on documents for use with automated data collection devices
- Documents can include operation instructions, technical notes and material notes
- Prints documentation for standard Bill of Material
- Prints material requisitions per operation or work center
- Prints documentation for a range of exiting jobs or for selected jobs
- Prints documentation for dummy jobs using a specified quantity based on the Bill of Material of stock items
- Reprints factory documentation as required
- Prints stock code and job multimedia on documentation



Quotations

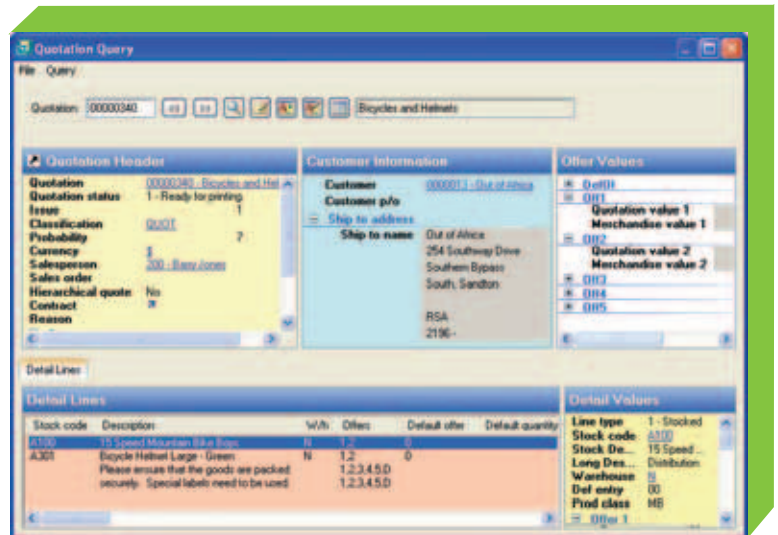
To provide the flexibility of producing quotes with multiple offers for stocked and/or customized (estimated) items for existing or prospective customers.

The value of SYSPRO Quotations

- Quotes on existing and/or non-stocked items
- Retains Bill of Materials for non-stocked, made-in items
- Retains supplier contracts for non-stocked bought items
- Identifies time and materials for manufacturing an item
- Estimates expected labor, material and overhead costs
- Safeguards profits with built-in profit percentages
- Retains analysis on lost quotes
- Can be selectively included in MRP for planning

Matching SYSPRO to your business

- Recall non-stocked item information for use in multiple quotations
- On-line cost roll-up to determine price and lead-time
- Multiple user-defined formats for printing quotes
- Expiration dates control quoted costs
- Ability to re-value based on current inventory or standard costs
- Copy and modify previous quotation
- Import from CAD-generated files (or other ASCII files)
- Recall configurations previously defined using the Product Configurator
- Automatically create work orders, purchase orders, sales orders, retentions, deposits and billing schedules on acceptance of quote
- Job chaining for multi-level custom Bill of Materials
- Automatic issue of lower jobs to their parent, on completion
- Notes, comments and instructions can be added and printed on reports and quotation formats
- Create inventory item and generate Bill of Material from estimate
- Optionally considers progressive scrap on calculation of material and capacity requirements

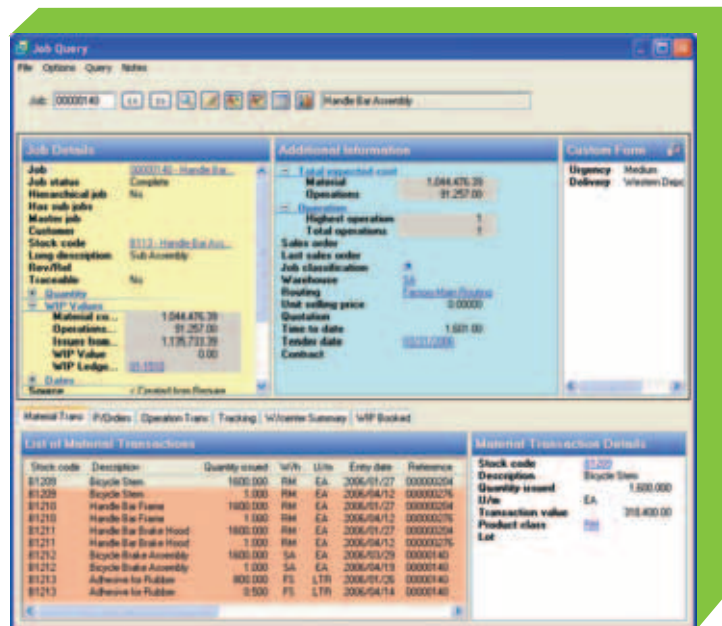


Work in Progress

The objective is to track the activity of the manufacturing process and manage the performance of the shop floor in order to minimize job costs, efficiently utilize production resources and provide comparative reporting.

The value of SYSPRO Work in Progress

- Supports mixed-mode manufacturing environments
- Tracks and manages material and operational costs for each job
- Dynamic Load Leveling provides visibility of work center loads, allowing quick verification of overloads
- Analyzes various actual versus standard production floor performance indicators
- Tracks production overheads, resources, and scrap
- Schedules jobs on the production calendar
- Automatically creates jobs from Sales Orders, Quotations and MRP
- Analyzes efficiency and utilization of shop floor elements
- Links Purchase Orders to jobs to expedite receiving



Matching SYSPRO to your business

- Defines calendars for factory, productive unit and work center capacity
- Defines the shop floor machines and employees, standard working hours and rates
- Optionally includes or excludes the value of non-productive time in the cost of the job
- Creates jobs using Bill of Materials, or quotations for custom-made products
- Issues materials and labor directly to jobs, in kits, or by item
- Posts labor at standard or actual employee rate
- Imports labor transactions and job receipts from a bar code data collection system
- Records costs that are incurred on subcontracted or outside operations
- Receives completed items directly back into inventory, into inspection or dispatch
- Easy creation of rework jobs
- Optionally receive into alternate warehouse or even as alternate item
- Automatically creates sub-jobs with easy transfers of value to the master
- Due dates are calculated on a forward, backward, finite or manually chosen basis
- Receipt jobs into inspection
- Reserves and tracks lot and serialized item

Projects and Contracts

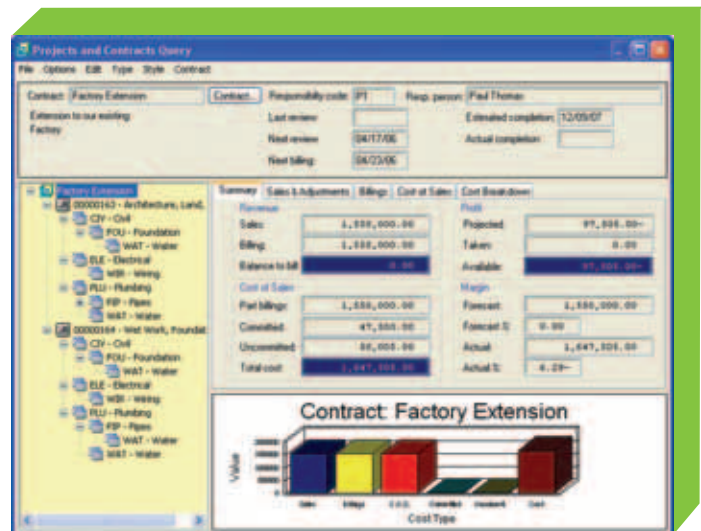
The objective is to facilitate accurate profit reporting for long-term projects that require the analysis of costs and revenues at each section or level within the contract or project.

The value of SYSPRO Projects and Contract

- Highlights profitable areas within a job
- Identifies profitable jobs within a contract
- Compares real-time, actual, and committed costs assigned to a job
- Shows real-time, realized, and projected profits
- Provides comprehensive reporting for jobs and/or contracts that extend over a period of time
- Job query provides drill-down to transaction detail
- Query jobs in terms of sales, billings, cost of sales and future expected costs
- Maintains standard hierarchies
- Provides view at job or contract level
- Deposits, retentions and billing schedule creation based on different criteria

Matching SYSPRO to your business

- Assigns multiple jobs to a contract for tracking purposes
- Estimates cost and revenue by levels or sections within a contract
- Designates user-defined costing levels within a contract
- Assigns unlimited numbers of heads to a contract
- Assigns unlimited numbers of sections to subsections
- Describes the costing hierarchy at the time of creating the job or estimate
- Reduces processing time by recalling standard costing hierarchies for similar items that are manufactured
- Attaches purchase order lines to the costing hierarchy
- Attaches all material issues and labor transactions to the costing hierarchy
- Recognizes revenue through Sales Orders based on the costing hierarchy
- Provides adjustment of billing values between heads and sections



Requirements Planning

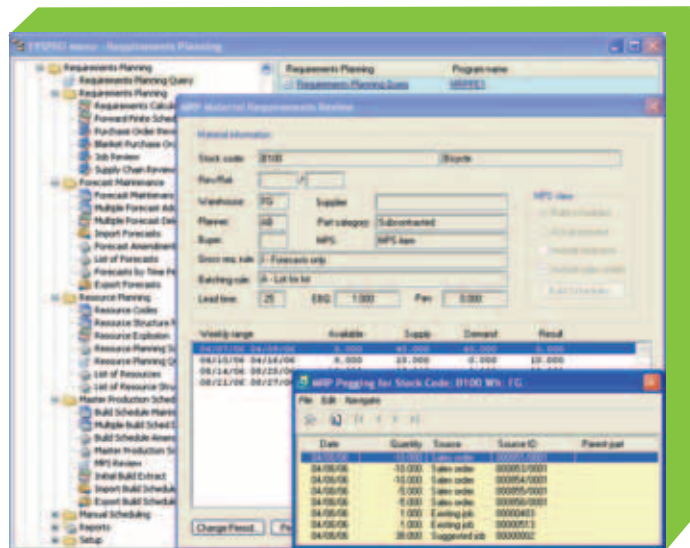
The objective is to create realistic purchasing and production schedules, optimize stock holdings and identify capacity constraints in a multi-site, multi-warehouse environment.

The value of SYSPRO Requirements Planning

- Assists with the planning of materials and production capacity required to meet demand
- Identifies levels of usage of critical resources for rough-cut capacity planning
- Easy creation of build schedules from Master Production Schedule (MPS) suggestions and shop floor
- Suggests purchasing, production and transfer schedules to satisfy demand
- Powerful, on-screen reviews enable the creation and amending of purchase orders and jobs based on suggestions
- 'Snapshot' function allows the testing of plans before updating the live system
- Identifies potential over-supply
- Identifies average queue times
- Preview of reports to screen and e-mail capabilities

Matching SYSPRO to your business

- Calculates material and capacity requirements under an infinite or finite capacity assumption
- Creates actual purchase orders or requisitions from suggestions
- Creates actual work orders from suggestions
- Creates supply chain transfers from suggestions for transfers between warehouses
- Suggests changes to existing purchase orders and jobs based on changes in demand
- Provides detailed pegging information in queries and reports
- Define Gross Requirements rule per item
- Allows user-defined planning frequencies, lead times and planning horizons for time fence indicators
- Provides a seamless link to the Advance Scheduler
- Has MRP query with pegging
- The capacity load is viewed in a bar chart or report form
- Quickly identifies overloaded work centers
- Gives critical resource planning queries
- Provides bucketless planning that can be viewed and reported in any time period



Lot Traceability

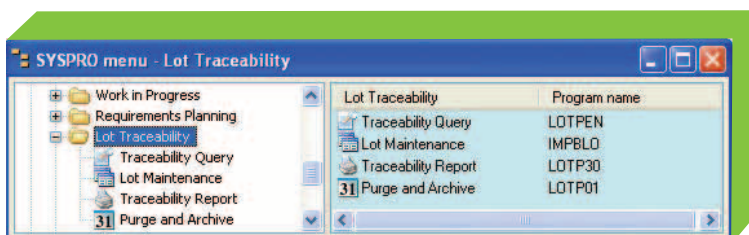
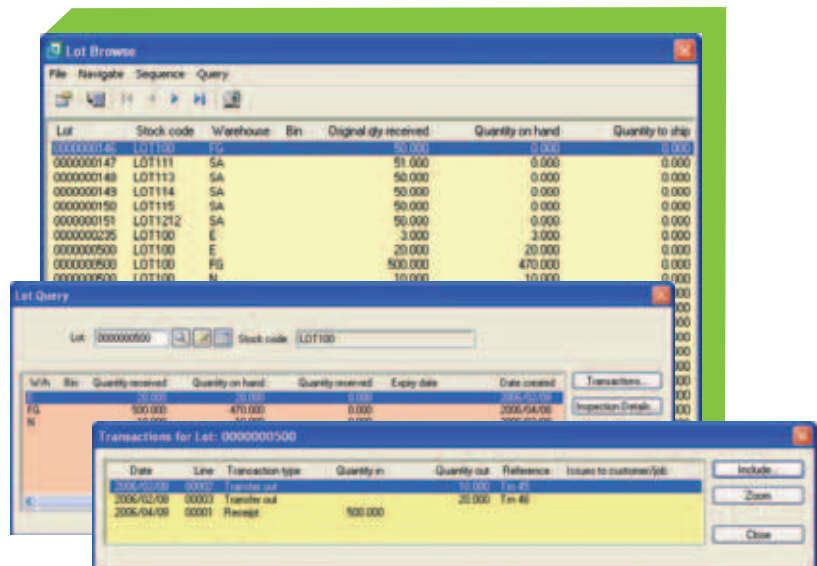
The objective is to trace items from their source to current location while maintaining quality assurance certification and tracking expiration dates.

The value of SYSPRO Lot Traceability

- Maintains a history of traceable items for accountability and customer service follow-up
- Keeps detailed notes about inspections
- Provides reject control and documentation
- Furnishes shelf-life control
- Traces semi-finished or finished products from the supplier of raw materials through to the customer
- Allows the same lot number to be used for multiple stock items
- Archives information on traceable items to conserve disk resources
- Provides for an on-screen query of current and/or archived data

Matching SYSPRO to your business

- Query by item use (which customer, invoice, etc.) or by item supplied (i.e. which supplier, purchase order, stock item)
- Traces serialized and non-serialized inventory items
- Automatically assigns sequential lot numbers by the system, or unique numbers, as goods are received
- Lot number can default to work order number, for easy traceability
- Two-step purchase order receiving for quality control inspection
- Documents all rejects and scrap
- Flexible search program locates data when lot or serial numbers are not known
- Optional auto-depletion of lots
- Optional inspection of lots during purchase order and Work in Progress receipts



Advanced Planning and Scheduling (APS)

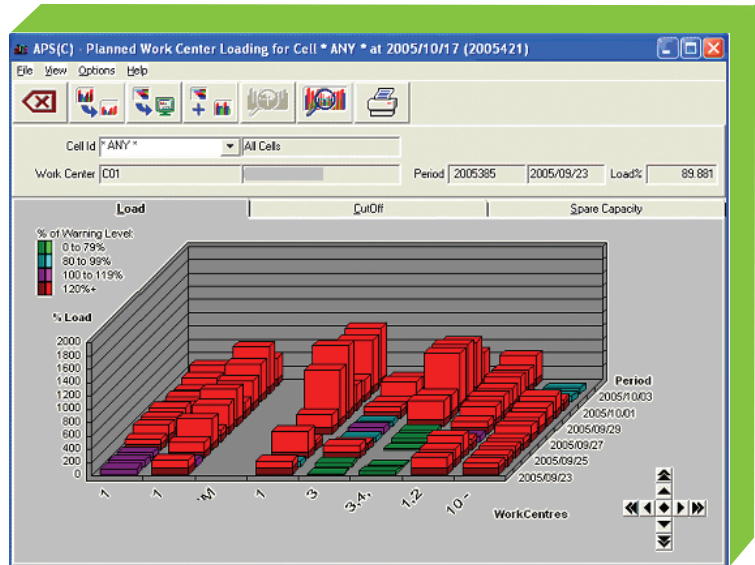
The objective is to provide advanced planning, scheduling and execution which enhances existing manufacturing capabilities by effectively closing the loop between ERP business functions and the shop floor, while giving managers useful, real-time information on current shop floor activities with advanced scheduling and quality control functionality.

The value of SYSPRO Advanced Planning and Scheduling

- Fully-configured to model the physical factory
- Models factory resources accurately
- Facilitates multi-resource scheduling
- Facilitates cell scheduling to user defined attributes
- Highlights the need for overtime or sub-contracting
- Increases efficiency operations
- Maintains a real-time schedule
- Decreases total throughput time

Matching SYSPRO to your business

- Real-time shop floor data collection
- Provides on the fly what-if scheduling
- Quality control tracking with ability to extract quality information for detailed analysis
- Provides finite capacity planning and scheduling
- Gives point-of-entry late warning
- Accurate real-time progress recording
- Provides immediate comparison of planned and actual process times
- Accurately records resource utilization
- Optimizes cellular manufacturing operations
- Gives optimum utilization of resources; labor, machines and tools
- Creates achievable work-to lists
- Provides real-time tracking of work orders (jobs) linked to sales orders



Engineering Change Control (ECC)

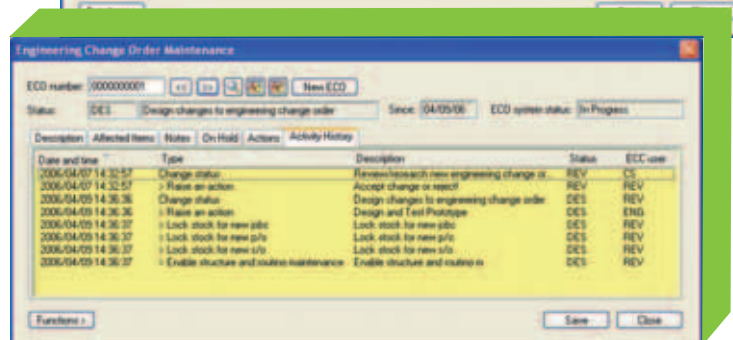
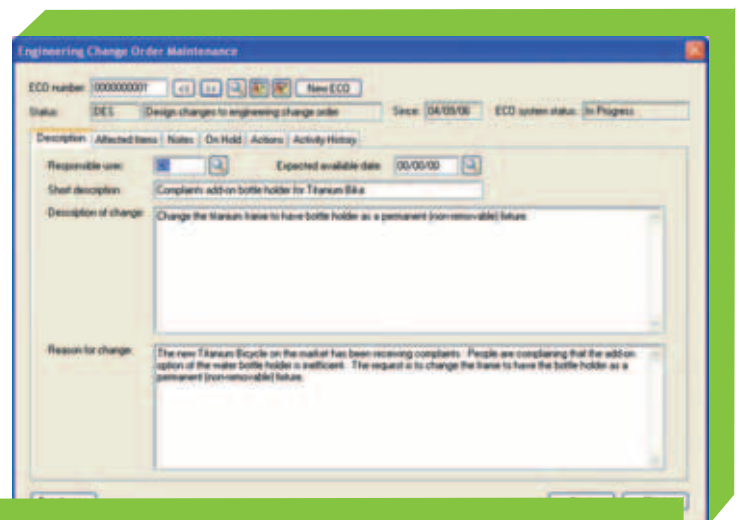
The Engineering Change Control module enables SYSPRO users to better manage engineering changes to products and/or associated data. This change management is achieved through user-defined work flow, steps and processes.

The value of SYSPRO Engineering Change Control

- User-defined workflow system to document and control product design changes
- Ability to:
 - Assign product design tasks to specific users/groups of users
 - Transfer tasks between users/groups of users
 - Define new task notifications, outstanding task reminders and electronic sign-off
- BOM and/or routings maintenance only allowed through an Engineering Change Order (ECO)
- Optionally prevent creation or maintenance of purchase orders, jobs and sales orders for products on an ECO
- Previous revisions/releases of BOMs, routings and jobs can be reproduced from archive, either as planned or as built

Matching SYSPRO to your business

- Govern revision/release sensitivity at stock code level
- Keep track of product-related data such as drawings, circuit diagrams, CNC programs
- ECO controls the flow of work and security issues
- Govern the ECO cycle using meaningful user-defined status codes
- Any number of user-defined statuses can be defined with associated routings
- Movement between statuses can be automatic or manual
- When an ECO is moved into a status, an associated event can be triggered
- Identification of affected products against an ECO
- Where-used queries assist in identifying existing jobs, purchase orders and sales orders relating to the affected products on the ECO



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